

Wilmington Selectboard Agenda
July 20, 2021 at 6:00 pm

1. Visitors, Public Comments, Possible Changes to the Agenda
2. Approve Minutes of July 6, 2021 (5 minutes)
3. Action Item(s):
 - *The Selectboard to possibly approve the purchase of a Volvo excavator for the highway department from Tyler Equipment in the amount of \$184,141.*
 - *The Selectboard to possibly appoint Bill Benneyan to the Bi-Town Economic Development Committee.*
 - *Ranger Martina Barnes from the US Forest Service introduction*
 - *The Selectboard to possibly approve the street closure for the Blueberry Block Party on August 6, 2021 from 3–8:30 pm.*
4. Public Safety Budget (15 minutes)
 - *The Selectboard to discuss and possibly approve the budget plan for the Public Safety Building.*
5. Police Grant (10 minutes)
 - *The Selectboard to possibly approve funding and support of a policing grant.*
6. Voices Of Hope (10 minutes)
 - *Voices of Hope to give the Selectboard an update and discuss possible community meeting space.*
7. Liquor Commission (5 minutes)
 - *The Liquor Commission to possibly the Request to Cater Permits for PipeDream LLC dba Anchor Seafood Restaurant and La Casita LLC and a Special Event Permit for Vermont Distillers Inc for the Blueberry Block Party on South Main St on August 6, 2021 from 4–8:30 pm.*
8. Other Business
9. Select Board Members Comments
10. Town Manager's Updates (5 minutes)
11. Executive Session
 - *The Selectboard to enter into executive session to discuss a contract with the Somerset Supervisor.*
 - *The Selectboard to possibly approve the fire contract with Somerset.*
 - *The Selectboard to enter into executive session to discuss a policing contract.*
 - *The Selectboard to possible approve the Whitingham Policing Contract*



Quote Valid for 90 days

Contract:
032119-
VCE

Date: 6/21/2021

Buying Agency:	TOWN OF WILMINGTON VT	Dealership:	TYLER EQUIPMENT
Contact Person:	SHELDON BRASSOR	Prepared By:	PETER GAJ
Phone:	802-780-8490	Phone:	413-246-0751
Email:		Email:	PGAJ@TYLEREQUIPMENT.COM

Sourcewell Product Code C - Volvo Pricing Catalog: Wheeled Hydraulic Excavators

A. Catalog / Price Sheet Items being purchased

Quan		Unit Pr	Total
1	VOLVO EWR150E, S/N: 323626	\$174,571	\$174,571
	See next page for machine specs at List Price, Contract Discount, Machine Price		
	TOTAL Purchase Price at Bottom of this Page		
Sourcewell Machine Price:			\$174,571
Additional Discount:			-\$4,500
Subtotal A:			\$170,071

B. Sourced and/or Non-Contracted Items

Quan	Description	Unit Pr	Total
1	Non-Contracted Options		\$0
1	S6 36" EXC BUCKET	\$3,103	\$3,103
1	S6 60" TILTING GRADING BUCKET	\$10,879	\$10,879
1	HYD THUMB INSTALLED	\$12,547	\$12,547
1		\$0	\$0
1			\$0
1			\$0
1			\$0
Subtotal B:			\$26,529

C. Freight / Installation / Ext Warranty / Trade-Ins / Other Allowances/ Miscellaneous Charges

Freight	\$1,200
PDI	\$2,200
EPG 60mo / 2000hr PT, H & C Warranty	\$6,141
TRADE: 2004 CAT M316C, S/N: BDX00590	-\$22,000
Subtotal C:	-\$12,459

Delivery Date:

D. TOTAL PURCHASE PRICE (A+B+C):

\$184,141

Volvo Financial Services

July 9, 2021

FORMAL PROPOSAL

OBLIGOR: TOWN OF WILMINGTON, VT

- ✓ This is a finance/ownership contract. No residual value.
- ✓ Fixed interest rate for the three (3) year, four (4) year, and five (5) year terms.

EQUIPMENT: ONE (1) NEW VOLVO EWR150E WHEELED EXCAVATOR

OPTION 1

Acquisition Cost:	\$206,141.00	Term:	Three (3) years	First Payment Due:	One Year from Close
Document Fee:	\$ 395.00	Payment Mode:	Annual in Arrears	Payment Amount:	\$65,013.43
Trade In:	\$ 22,000.00	Interest Rate:	2.820%		
Principal Balance:	\$184,536.00	Rate Factor:	0.352308		

OPTION 2

Acquisition Cost:	\$206,141.00	Term:	Four (4) years	First Payment Due:	One Year from Close
Document Fee:	\$ 395.00	Payment Mode:	Annual in Arrears	Payment Amount:	\$49,443.51
Trade In:	\$ 22,000.00	Interest Rate:	2.830%		
Principal Balance:	\$184,536.00	Rate Factor:	0.267934		

OPTION 3

Acquisition Cost:	\$206,141.00	Term:	Five (5) years	First Payment Due:	One Year from Close
Document Fee:	\$ 395.00	Payment Mode:	Annual in Arrears	Payment Amount:	\$40,110.38
Trade In:	\$ 22,000.00	Interest Rate:	2.840%		
Principal Balance:	\$184,536.00	Rate Factor:	0.217358		

- **This is a proposal only and is not a commitment to finance. This proposal is subject to credit review and approval and proper execution of mutually acceptable documentation.**
- Failure to consummate this transaction once credit approval is granted and the documents are drafted and delivered to Obligor will result in a documentation fee being assessed to the Obligor.
- This transaction must be credit approved, all documents properly executed and returned to Volvo Financial Services and the transaction funded on ALL proposals on or before August 9, 2021. If funding does not occur within that time-frame, or there is a change of circumstance which adversely affects the expectations, rights, or security of Obligor or its assignees, then Obligor or its assignees reserve the right to adjust and determine a new interest rate factor and payment amount, or withdraw this proposal in its entirety.
- This transaction must be designated as tax-exempt under Section 103 of the Internal Revenue Code of 1986 as amended.
- **OBLIGOR'S TOTAL AMOUNT OF TAX-EXEMPT DEBT TO BE ISSUED IN THIS CALENDAR YEAR WILL NOT EXCEED THE \$10,000,000 LIMIT, OR THE INTEREST RATE IS SUBJECT TO CHANGE.**

VOLVO FINANCIAL SERVICES

TOWN OF WILMINGTON, VT

Signature

Title

Signature

Title

Date

Date

Version 18

Description	Part #	List Price
VOLVO EWR150E SN# 323626		207,732.00
Mono boom	XW10124	12,176.00
Arm, 8'6" (2.6m)	XW10212	6,897.00
Linkage w/ lifting eye	XW10311	301.00
Twin 10.00 16PR Bridgestone	XW20111	8,916.00
Stone protect.rings T/wheels	XW20310	267.00
Blade front par, OR rear, bolt	XW20653	21,776.00
Drawer Type Toolbox Left hand	XW20813	802.00
Tool box.UC Right hand side	XW20815	810.00
Axles Standard 8'4" (2.55m)	XW20910	1,388.00
Axle locking plate 15mm	XW21010	0.00
Automatic digging brake	XW21111	876.00
Engine NA	XW30113	0.00
Tropical cooling.	XW30212	0.00
Engine block heater, 120V	XW30510	371.00
38 km/h (22 mph) Equipment	XW30712	0.00
Auto Shut Down	XW30801	675.00
CareCab w/ opening hatch	XW40110	556.00
Seat, luxury	XW40217	2,108.00
Seat belt, 3 inch retractable	XW40313	0.00
Joystick, proportional	XW40412	2,832.00
Radio MP3&USB&Bluetooth	XW40714	0.00
Blade/Outrigger functions on LH Joystick	XW40425	530.00
Sun shield, metal (cannot have opening hatch)	XW40812	165.00
Ashtray and lighter	XW40814	62.00
Net Rad and Opel Cooler	XW41114	0.00
Travel alarm w/ 10 sec delay	XW50116	0.00
Standard travel lights, LED	XW50126	408.00
FLASHING BEACON CAB LED	XW50138	225.00
V&V(Volvo Smart View) for IC	XW50144	3,917.00
7 work lights LED	XW50152	2,010.00
4 extra LED + Remote control	XW50153	467.00
Electrical center passage, 18 channels	XW50213	1,169.00
CareTrack, GSM/Satellite	XW50418	0.00
CareTrack Connectivity 4 yr Subscription	XW50811	0.00
Hydraulic long life oil ISO VG46	XW60118	1,230.00
X1, Breaker/Shear Piping	XW60245	861.00
Hydraulic proportional pedal	XW60615	187.00
X1 flow & pressure control	XW60411	902.00
Quick fit piping, SQF	XW60832	1,592.00
Pilot control pattern change	XW60910	1,449.00

Boom float hydraulics	XW60912	1,513.00
Manual, English	XW70322	0.00
Manual, safety	XW70344	0.00
X3 Control	XW80860	4,027.00
Counterweight standard (9,920 lbs)	XW80115	0.00
Frame Lifetime Warranty	XW80342	578.00
SMV-plate (warning triangle)	XW80327	0.00
SQF S80 hydraulic coupler w/safety hook for EW	XW8297918	4,114.00
		0.00

	Total List Price	\$293,890
	Sourcewell % off List	40.6%
	Sourcewell Machine Price	\$174,571

See Front Page of Quote for Total Purchase Price

Milton

Mr. Sheldon Brasseur
Town of Wilmington
PO Box 217
Wilmington, VT 05363

July 9, 2021

Dear Sheldon,

I want to thank you for allowing Milton Caterpillar one of the #1 Caterpillar dealers in North America the opportunity to provide you with a revised Quote for your upcoming Wheeled Excavator needs. Milton Cat highly values your business and you can be assured you will receive the finest service and dealer support on machines that lead the industry.

As you may know the Caterpillar line of equipment is the leader in the industry in performance, reliability, durability, and resale value, this matched with Milton Cat's industry leading product support will provide the Town with a machine that will still be operating for the next 20+ years and will retain a high resale value. In most cases Caterpillar, does not have the lowest purchase cost, however, when you look at the above benefits of buying a Caterpillar from Milton Cat you will be getting the lowest cost per year of owning and operating costs.

Pursuant to your request, please find enclosed a revised Quote on a new 2021 Caterpillar M314 wheeled excavator as per your requested needs and desires.

Corporate

100 Quarry Drive
Milford, MA 01757
508.634.3400

84 Concord Street
North Reading, MA 01864
978.276.2400

14 Kendrick Road, Rt. 28
Wareham, MA 02571
508.291.1200

2158 Plainfield Pike
Cranston, RI 02920
401.946.6350

30 Industrial Drive
Londonderry, NH 03053
603.665.4500

One Cat Lane, Rt. 2
Richmond, VT 05477
802.434.4228

79 Robertson Boulevard
Brewer, ME 04412
207.889.1890

16 Pleasant Hill Road
Scarborough, ME 04074
207.883.9586

500 Commerce Drive
Clifton Park, NY 12065
518.877.8000

294 Ainsley Drive
Syracuse, NY 13210
315.476.9981

4610 E. Saile Drive
Batavia, NY 14020
585.815.6200

55 Industrial Park Drive
Binghamton, NY 13904
607.772.6500

Mr. Sheldon Brassor

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MILTON CAT

One (1) New 2021 Caterpillar M314 Wheeled Excavator
Standard and Optional Equipment, Town of Wilmington VT

Caterpillar C4.4 ACERT, 148 Net HP Tier 4F Diesel Engine, ability to use up to B20 Bio
100 Amp Alt.

Dual HD 900cca Batteries

Product Link

74 Gallon Diesel Fuel Tank

Two Piece 16'6" VA Boom, with Auto Lube

8'2" Stick, with Auto Lube

Front Blade, Rear Stabilizers

Frame Steps

Frame Toolbox

Two Speed Transmission, with 23 mph top speed

Dual 10-20 Tires (8), with spacers

Undercarriage Toolbox/Steps/Synthetic Fenders

Deluxe Climate Control ROPS/FOPS Cab

70/30 Split Windshield, With Wipers

AM/FM Radio

Heated Air Seat, with Climate Control

Adjustable Steering Column

Windshield and Skylight Sunshade

Rear/Side Cameras

LED Work Lights

Back Up Alarm

Load Sensing Variable Displacement Hydraulic System

Electronic Controls, with 1st Gear Joystick Steering

Dual Aux. Hydraulics (Hammer High Pressure/Medium Pressure)

Anti-Drift Valves

23 MPH Ground Speed

Control Pattern Changer

6834 Pound Counterweight

Hydraulic Pin Grabber Coupler

36" SD 0.69 Cubic Yard Severe Duty Digging Bucket

Caterpillar 60" Tilting Ditching Bucket

Hydraulic Thumb

2D Grade/Stick Mounted Laser Catcher

Operators/Maintenance Manual, Parts CD

7 Year/3500 Hour Premier Warranty

Operating Weight as per these Specifications: 38,117 Pounds

Mr. Sheldon Brassor
Page 3

\$249,900.00 Discounted cost as per specifications listed on Page 2
\$ 30,000.00 Less Caterpillar M316C
\$219,900.00 Net Trade

Should the Town of Wilmington wish to lease the Caterpillar wheeled excavator, Caterpillar Financial offers municipalities' low lease rates for up to ten (10) * years. These municipal leases can be structured with monthly, quarterly, semi-annual or annual payments, both upfront and in arrears. I have provided you below with a 5 and 10 Year Annual Up-Front Lease/Purchase Payment. I would be more than happy to provide you with any other specific lease terms or amounts, should you so desire.

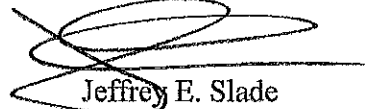
\$46,694.00 5 Year Annual Up-Front Lease/Purchase Payment

\$25,064.00 10 Year Annual Up-Front Lease/Purchase Payment*

*8-10 Year Leases require an exception by Caterpillar Financial

Again, I want to thank you for the opportunity to provide you with this revised Quote and I look forward to discussing it with you further.

Sincerely,



Jeffrey E. Slade
Territory Manager
Governmental Accounts
New Hampshire/Vermont

JES
surface/wilmingtonvtm314quote21r



INVITATION TO BID TO THE TOWN OF WILMINGTON, VT

Thank you for the opportunity to bid to the following:

Doosan DX140W-5 U520 Wheeled Excavator

MonoBoom

Front dozer blade

Independent rear outriggers

Retail price	\$192,902.34
Bid Price	\$163,550.74
Trade In- 2005 CAT 316M	\$22,500.00
Total with trade	\$141,050.74 \$ 149,850.74
Lease Quote- 4yrs 2,000hrs	\$2,114.06

includes 60 month 6000 hr full Machine warranty

*See attached lease options

*See attached equipment options

*3 year 5,000 hour warranty

489 Foote Street Middlebury, VT 05753

Fax 802-382-8951



PowerLeaseSM**DOOSAN****PowerQuote For Wheel Loader**

Customer Town of Wilmington	Quote # []	Annual Hours 2000	Date July 12, 2021
Doosan Product []	* Sale Price w/o tax \$149,880.74	Salesperson []	
<i>Offer is subject to credit approval by Wells Fargo Vendor Financial Services, LLC. Not all applicants will qualify.</i>			
Lease Term / Months	24	36	48
Lease Factor + tax	0.02208	0.01696	0.01421
Lease Payment Monthly + tax	\$3,309.07	\$2,541.96	\$2,129.83
Purchase Option Not To Exceed	56%	51%	46%
Purchase Option Amount	\$83,916.41	\$76,423.88	\$68,931.34
<i>This illustration is for comparison purpose only. The actual payments are subject to change.</i>			

Eligible Equipment:

New, never previously sold; Doosan® excavators (including Mini excavators DX35-5 through DX55), wheel excavators, wheel loaders, and articulated dump truck only.

- Doosan equipment in dealer rental fleet less than 12 months do not qualify.
- For special application products (i.e. material handler, log loader, road builder, etc), please contact Doosan district manager for approval and DFS representative for a custom quote.
- 2022 and 2021 model years and 2020 build year ((Jan 1 2020 to June 30th 2020) equipment qualify only. For older years, please reach out to DFS representative for custom quote.

Lease Rates:

Power Lease payments are in arrears and will be due monthly. Payments do not include any applicable taxes. **Power Lease** rates and factors are subject to change at any time for any reason. Good for NEW, never before sold current and prior year equipment models.

Sales Tax / Use Tax:

There is no sales tax due at signing. Use tax billed monthly in addition to lease payment or as required by applicable tax authority.

Personal Property Tax:

Lessee will be billed annually for P.P.T. or as required by applicable tax authority or jurisdiction.

Credit Guidelines and Insurance:

Evidence of physical damage Insurance required prior to funding. Evidence of \$1,000,000 in liability coverage naming Wells Fargo Vendor Financial Services, LLC. ("WVFS") as additional Insured is required prior to funding.

Attachments:

Maximum of 2 serialized attachments. All hand held tools are excluded from this program. Attachments requiring specialized residuals include Breakers, Flail Cutters, Forestry Attachments, Planers, Rotary Grinders, Stump Grinders, and Wheel Saws. Attachments requiring separate residual quotes include Chippers and Concrete Pumps. Maximum usage depends on annual hours selected. Contact WVFS for additional details.

Non-standard applications:

Dairy (all applications), Recycling (all applications), Refuse (all applications), Forestry (all applications) have a separate residual matrix.

Excluded Applications:

Machines used to manage or handle infectious, hazardous, or nuclear applications are not eligible for PowerLease

This calculator is provided as a tool to assist customers of WVFS. WVFS does not warrant the accuracy, adequacy or completeness of this information and materials and expressly disclaims liability of errors or omissions in this information. No warranty of any kind, implied, expressed or statutory, including, but not limited to, the warranties of non-infringement of third party rights, title, merchantability, fitness for a particular purpose and freedom from computer virus is given in conjunction with the information and materials.

OPTIONS INCLUDED:

- Rotating Beacon
- Water Separator with heater
- 110V Block heater
- 36'' Heavy duty bucket
- 60'' Hydraulic angle tilt ditching bucket
- Hydraulic quick coupler
- Hydraulic thumb
- Hydraulic piping and valve for attachments
- *• Rear back-up camera

~~Heater~~ *Flows hand*

Model: DX140W-5 US20 Mono Boom Front Dozer Rear Outr (DX140W-5-US20)

Doosan Infracore America Price Pages are subject to change. Notice of Changes will be communicated to Dealerships via e-mail with updated price information available from the Doosan Infracore America website.

STANDARD EQUIPMENT FOR BASE MACHINE

Engine

Doosan DL06KB Tier 4; Turbo Charged Air to Air Intercooler
 Electronically Controlled Common Rail Direct Injected
 Exhaust Gas Recirculation, DOC, SCR
 Displacement 359 cu.in.
 6 Cylinder Bore 100mm Diameter x 125mm Stroke
 Torque, 434 ft. lbs @ 1,400 rpm
 132 HP(SAE J1349) Net Flywheel Horsepower @ 2000 rpm
 Auto Idle System
 Equipped with the Fuel Pre-filter with Water Separator
 Radiator Reserve Tank
 Large Capacity Double Element Air Cleaner with Evacuate
 Electronic Engine Speed Control
 Engine Overheat and Low Oil Pressure Prevention System
 High Idle 2080 \pm 50 rpm, Low Idle 800 \pm 20 rpm
 24 V, 80 amp Alternator
 24 V x 6.0 kW Starter
 24V system, 2 x 12V batteries with 150AH Capacity

Hydraulics

Pilot Operated Control Valves, (9) Spools(Mono Boom), (10) Spools(Two Boom)
 Main Pumps: Parallel, Bent-Axis, Axial Piston Type, Max. Flow Rate 2 X
 Auxiliary Spool with Two Pump Flow
 Pilot Circuit, Gear Type Pump
 Swing Motor, Axial Piston Type
 Swing Speed Control up to 11.4 RPM
 Maximum Swing Torque 34,718 ft. ·lbs.
 Four Operating Modes (Digging, Lifting, Breaker, Shear) with SPC
 Button Control of Flow in Auxiliary Equipment Circuits
 Button Control to Preset Attachment Flow and Pressure
 Computer-aided Pump Power Control
 e-EPOS (Electronic Power Optimizing System) Controller

Cab

Steel, All Weather Sound Suppressed ROPS Type
 Fully Automatic Controlled Air Conditioner with Heat
 7" Multi-function Color LCD Monitor Panel

Cigarette Lighter

Door Locks

Front Windshield Wiper with Washer

Radio: MP3 Stereo with CD Player

Audio Control Panel On/Off Switch, Control Volume, Channel Select

Auxiliary Mode Switch

Engine Emergency Stop Switch

Work Light Switch

Travel Speed Selector Switch (Creep, Low, High)

Breaker, Power-up. Shear Switch

DeSOX Switch

Safety Glass. Tinted

Safety Lock Lever

Seat:

Heated Air Suspension with Seat Belt (2" Wide)

Reclining, Height Adjustable

Adjustable Arm Rests

Sliding Control Console

Skylight

Pull Up Type Front Window

Removable Lower Front Window with Storage Behind Seat

Sliding Side Windows

Front Window Air Defroster

Travel Pedals with Hand Levers

Floor Pedal for Control of Two Way Hydraulic Flow

Emergency Breakout Tool

Lunch Box with Hot & Cool Air

12V Power Socket

Height Adjustable Control Stands

Joystick Lever with 3 Switches, Two Button and One Rotate

Cup Holder

Room Light

Serial Communication Port for Laptop PC Interface (DMS)

Viscous Cab Mounts

Lights: Hologen Working Light (2) Machine, (2) Boom

Electrical

Work Mode (DIGGING, LIFTING, BREAKER, SHEAR)

Flow Rate Control

Auto Idle Select Button

Rear View Camera Button

Jog Switch to Control Monitor

Fully Floating Planetary Drive (Front and Rear Axle)

Bent Axis Piston Travel Motors

2 Speed , Power -Shift Transmission

Lockable Front Axle with 7.94° Oscillation

Undercarriage**Other**

Large Handrail

Punched Metal Anti-slip Plates

Engine Restart Prevention System

✱ Rear View Camera

Emergency Steering

● PACKAGE ARRANGEMENT

CODE	DESCRIPTION	APPROX WEIGHT	LIST PRICE
DX140W-5-US20	DX140W-5-US20 BASE MACHINE W/O BUCKET 14'5" (4.4 M) BOOM 6'11" (2.1 M) ARM DOZER BLADE - FRONT TWO INDEPENDENT OUTRIGGERS - REAR 10.0-20-16 PR DUAL TIRES 4850 LBS (2200 KG) COUNTERWEIGHT ONE AND TWO WAY PILOT PIPING PE3C WITH PEDAL, ONE AND TWO WAY FLOW ONE AND TWO WAY AUXILIARY PIPING TO END OF ARM ROTATE CIRCUIT PIPING (PERO)	15,200KG	

SPECIAL TRAFFIC REGULATIONS

Town of Wilmington, Vermont Closing of a Portion of South Main Street For the 2021 Blueberry Festival Block Party

Pursuant to Title 23, section 1010 of the Vermont Statutes Annotated, the Selectboard of the Town of Wilmington, Vermont hereby promulgate these special traffic regulations on Saturday, August 6, 2021 on a portion of South Main Street.

It appears that traffic will be congested by reason of the **2021 Blueberry Festival Block Party** and for that reason:

We Hereby Order that South Main Street from its intersection with Route 9 to its intersection with Beaver Street shall be closed to all traffic from 3 pm to 8:30 pm on Friday, August 6, 2021.

We Hereby Order that during the above-mentioned period of time traffic be controlled by the Wilmington Police Department as necessary.

We Hereby Order as a matter of public convenience and safety that law enforcement officers, signage and flag persons be posted, as deemed necessary by the Wilmington Police Chief or his agent, to aid with the safe and convenient flow of traffic.

Dated at Wilmington, County of Windham, State of Vermont, this 20th day of July, 2021.

WILMINGTON SELECTBOARD

Thomas Fitzgerald, Chair

John Gannon, Vice Chair

Vincent Rice, Clerk

Sarah Fisher

Tony Tribuno

CHIEFS OFFICE	QTY	BUDGET \$	BUDGET TOTAL	COST		
DESK	1		\$0.00			
DESK CHAIR	1		\$0.00			
4 DRAWER FILE	2	\$50.00	\$100.00			
LATERAL FILE	1	\$150.00	\$150.00			
TALL BOOKCASE	1	\$250.00	\$250.00			
WAITING CHAIRS	2	\$100.00	\$200.00			
COPIER TABLE	1	\$100.00	\$100.00			
COMPUTER/ETC.	1		\$0.00			
ROLL FILE	1	\$153.02	\$153.02	\$153.32		
			\$953.02			
ASS'T CHIEF OFFICE						
DESK	1	\$1,300.00	\$1,300.00			
DESK CHAIR	1	\$200.00	\$200.00			
4 DRAWER FILE	1	\$100.00	\$100.00			
LATERAL FILE	1	\$250.00	\$250.00			
TALL BOOKCASE	1	\$250.00	\$250.00			
WAITING CHAIRS	2	\$100.00	\$100.00			
COMPUTER/ETC.	1	\$1,500.00	\$1,500.00			
			\$3,700.00			
CONFERENCE ROOM						
8 ft TABLE	1	\$1,000.00	\$1,000.00			
8-10 CHAIRS	10	\$1,000.00	\$1,000.00			
CREDENZA	1	\$250.00	\$250.00			
LARGE MONITOR	1	\$1,000.00	\$1,000.00			
			\$3,250.00			
MEMBERS LAUNDRY						
WASHER	1	\$1,200.00	\$1,200.00	\$899.00		
DRYER - (GAS)	1	\$1,200.00	\$1,200.00	\$1,049.00		
LAUNDRY TABLE	1	\$250.00	\$250.00			
SHELVING	1	\$250.00	\$250.00			
CABINETS						
			\$2,900.00			
BUNK ROOMS						
BED - TWIN	4	\$500.00	\$2,000.00			
MATTRESS - TWIN	4	\$250.00	\$1,000.00			
DESK	4	\$250.00	\$1,000.00			
CHAIR	4	\$50.00	\$200.00			
NIGHTSTAND	4	\$100.00	\$400.00			
LOCKER/ARMOIR	4	\$500.00	\$2,000.00			
LAMP	4	\$50.00	\$200.00			
			\$6,800.00			

DAY ROOM						
TELEVISION	1	\$1,000.00	\$1,000.00			
TV MOUNT	1	\$100.00	\$100.00			
LOUNGE CHAIR	4	\$500.00	\$2,000.00			
COFFEE TABLE	1	\$300.00	\$300.00			
END TABLE	4	\$150.00	\$600.00			
AREA RUG	1	\$300.00	\$300.00			
SECURITY MONITOR	1	G.C	G.C.	G.C		
SPOTTED DOG MONITOR	1	G.C	G.C.	G.C.		
DINING TABLE	1	WFA	WFA	WFA		
DINING CHAIRS	8	WFA	WFA	WFA		
			\$4,300.00			
DAY ROOM KITCHEN						
GAS STOVE	1	\$1,200.00	\$1,200.00	\$1,098.00		
REFRIGERATOR	1	\$1,200.00	\$1,200.00	\$1,169.00		
MICROWAVE	1	\$500.00	\$500.00			
RANGE HOOD	1	G.C.	G.C.	G.C.		
CABINETS		G.C.	G.C.	G.C.		
SINK & FAUCET	1	G.C.	G.C.	G.C.		
			\$2,900.00			
TRAINING ROOM						
TABLES - 24" x 96"	12	\$269.00	\$3,228.00	\$92.49		
CHAIRS - PADDED	50	\$22.40	\$1,120.00	\$14.99		
SMALL DESK/TABLE	1	\$150.00	\$150.00			
MICROWAVE	1	\$250.00	\$250.00			
CABINETS		G.C.	G.C.	G.D.		
LARGE SCREEN MONITOR	1	\$1,000.00	\$1,000.00			
MOBILE WHITE BOARD	1	\$0.00	\$0.00	\$144.99		
SHIPPING			\$887.26	\$887.26		
			\$6,635.26			
HAZ-MAT ROOM						
HAZ-MAT CABINET	1	G.C	G.C	G.C		
METAL SHELVING	2	\$125.00	\$125.00			
TRUCK MAINT. ROOM						
WORK BENCH	1	WFD	WFD	WFD		
TOOL CABINET - FLOOR MODEL	1	WFD	WFD	WFD		
WALL CABINETS	1	WFD	WFD	WFD		
PARTS CABINETS	4	\$250.00	\$1,000.00			
METAL SHELVING	3	\$250.00	\$750.00			
			\$1,750.00			

BAY DISPATCH ROOM						
SMALL CONSOLE/DESK	1	\$500.00	\$500.00			
RADIO CONSOLE	1	VENDOR	VENDOR	VENDOR		
4 DRAWER FILE	1	\$50.00	\$50.00			
SHELVING		\$100.00	\$100.00			
COMPUTER/ETC.	1	\$1,500.00	\$1,500.00			
			\$2,150.00			
GEAR LAUNDRY						
GEAR EXTRACTOR	1	\$7,000.00	\$7,000.00	\$7,099.00		
GEAR DRYER - AIR DRY	1	\$9,000.00	\$9,000.00	\$9,415.00		
STAINLESS STEEL TABLE	1	\$500.00	\$500.00			
GEAR SOAP DISPENSOR	1	\$700.00	\$700.00	\$679.00		
SHELVING	1	\$500.00	\$500.00			
DELIVERY & SET-UP	1	\$2,300.00	\$2,300.00			
			\$20,000.00			
PPE STORAGE ROOM						
GEAR RACK	30	\$500.00	\$15,000.00	\$8,642.00		
BENCH - 8ft. - MOBILE	2	\$250.00	\$500.00	166.95 x 3		
SPOTTED DOG MONITOR	1	\$800.00	\$800.00	G.C.		
SHIPPING	1		\$1,100.00	\$1,100.00		
			\$17,400.00			
MOP ROOM						
MOP SINK	1	G.C.	G.C.	G.C.		
SHELVING	1	\$250.00	\$250.00			
STORGAGE CLOSETS - ALL						
SHELVING	4	\$375.00	\$1,500.00			
GARMENT RACKS - MOBILE	4	\$125.00	\$500.00	\$83.85		
			\$2,000.00			
SCBA ROOM						
STAINLESS STEEL SINK	1	G.C	G.C	G.C		
SPRAY FAUCET ASSMEBLY	1	G.C	G.C	G.C		
STAINLESS STEEL TABLE/BENCH	1	G.C	G.C	G.C		
COMPRESSOR INSTALL	1	\$800.00	\$800.00			
WALL CABINET	1	WFD	WFD	WFD		
STORGAGE CABINET	1	\$250.00	\$250.00			
			\$1,050.00			
			\$76,123.28			

Sole Source.

FIREMATIC SUPPLY CO., INC.

23 Birch Street, Milford, Mass. 01757
Phone: 603-206-2340 FAX: (978) 422-9621
DEricson@firematic.com
WebSite: www.firematic.com

Quote



DATE	PAGE
3/09/2021	1
QUOTE NUMBER	
QT88228	
EXPIRE DATE	
4/8/2021	

Quoted To ASST CHIEF BILL SPIRKA
Wilmington Fire Dept
PO BOX 217
WILMINGTON, VT 05363

Ship To Wilmington Fire Dept
18 BEAVER ST
WILIMINGTON, VT 05363

CUSTOMER NO.	CONTRACT NO.	PHONE NO.	SALESPERSON	CUSTOMER PO. NO.
1850		(802)464-8022	DEAN ERICSON	

LINE NO.	ITEM NUMBER	DESCRIPTION	QTY ORDERED	UNIT PRICE	EXTENDED PRICE
1	GRORMDS620	20" DOUBLE SIDED GEAR RACK	4	1,550.00	6,200.00
2	GRORMSS320	SINGLE SIDED GEAR RACK, 3 SECTIONS X 20" WIDE	2	1,015.00	2,030.00
99	FREIGHT IN	FREIGHT FROM MANUFACTURER FREIGHT ESTIMATE: There will be 2 pallets with freight estimated at \$1005 including the pallet fee.	1	0.00	0.00

Comments

Amount
By:

8,230.00
DEAN ERICSON

automatic laundry

equipment service and installation

Justin McAuliffe
Product Sales Manager
45 Border Street
West Newton, MA 02465
Phone: (617) 969-4340 ext 146, Fax (617) 244-0661
Cell (617) 438-9021
justinm@automaticlaundry.com

Quote ID: Wilmington Fire Department

Bill To:
Wilmington Fire Department
ATTN: Assistant Chief Bill Spirka
PO Box 217
Wilmington, VT 05363
(802) 464-8022
catswiss@sover.net

Ship To:

(BD)

IMPORTANT NOTE - Delivery & Setup is estimated and may be subject to change after a full in person site survey is completed.

DEPARTMENT	SALESPERSON	WHEN SHIP	TERMS	HOW SHIP	DATE
ENO	Justin McAuliffe	4-6 weeks from order date	COD	H & H	4/22/2021
QUANTITY	DESCRIPTION				Amount
1	Continental RMG040P110211100 - 40 lb. capacity hard mount washer with Logi Pro controls offering 25 individually modifiable programs. This unit will be programmed to wash gear at temperatures of 100 degrees or less and at rotation speeds of 100 G-force or less as proscribes by NFPA 1851. This unit can wash between 3-4 sets of gear depending upon the manufacturer of the gear and the sizes of the gear being washed. Equipment Dimensions: 29.5" W x 41.8" D x 52.9" H Voltage Requirements: 208-240/60/1 phase 10 amps Plumbing Requirements: (2) 3/4" water inlets and 3" diameter gravity drain Bolting Requirements: Unit must be bolted to a solid concrete floor Warranty: 3/5 year original parts/90 days labor(See specification for details)			\$ 7,099.00	\$ 7,099.00
1	Continental XD-4 turn out gear dryer - 4 unit station with easy to use touch panel controls. Unit is on heavy duty casters to allow portability, does not require any ventilation and only needs 120v power. NFPA 1851 compliant. Dimensions: 90"W x 28.625"D x 80"H Voltage Requirements: 120/60/1 12 amps Warranty: 3 years on original parts/90 days labor			\$ 9,415.00	\$ 9,415.00
1	Fire Soaps SKAT602 Automatic Detergent Dispenser Includes pump, timer, user kit, (2) 5 lb. containers of Fire Wash Solid, a 5 gallon container of Fire Spot for prewash and all installation, hardware. Warranty: 1 year on original parts/90 days labor DELIVERY INCLUDES Washer - Deliver, uncrate, set washer and base in place and bolt down, make ready for final connections. Turn out gear dryer - Deliver, Full Assembly, set in place, make ready for final connections. After final connections are made an appt will be made to provide a start up and training on use and care and install Fire Soaps Kit. MANSFIELD FD RESPONSIBILITIES Provide clear access into and out of the building and the laundry area. Ensure necessary electrical and plumbing requirements are available. Make final electrical and plumbing connections to washer.			\$ 679.00	\$ 679.00
				SUBTOTAL	\$ 17,193.00
				FACTORY FREIGHT	\$ 800.00
				DELIVERY & SET UP	\$ 1,500.00
				TOTAL	\$ 19,493.00

SIGNATURE: _____ DATE: _____

PLEASE MAKE CHECK PAYABLE TO: AUTOMATIC LAUNDRY SERVICE

SIGNATURE: _____ DATE: _____

PLEASE MAKE CHECK PAYABLE TO: AUTOMATIC LAUNDRY SERVICE

THANK YOU FOR YOUR BUSINESS!

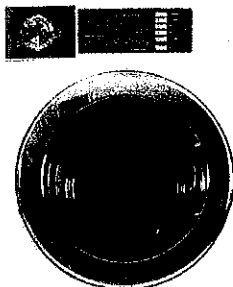
THANK YOU FOR YOUR BUSINESS



READY RACK WASH & DRY LINE

EXTRACTOR WASHER 22 LB

- ✓ Meets NFPA 1851:2020 Requirements
- ✓ Front load design
- ✓ Commercial quality construction
- ✓ 22 lb capacity / 2 sets of gear
- ✓ Optional automatic soap dispenser
- ✓ Utilizes standard plumbing hookups
- ✓ Requires only 120v electrical
- ✓ Soft-mount design, easy install
- ✓ Easy to use, preprogrammed wash cycles
- ✓ Dimensions: 27.0" L x 30.5" D x 38.7" H
- ✓ Weight: 190.0 lbs"

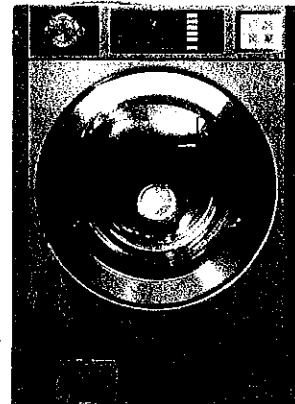


EW22

LIST PRICE: \$4,950*

EXTRACTOR WASHER 30 LB

- ✓ Meets NFPA 1851:2020 Requirements
- ✓ Front load design
- ✓ Commercial quality construction
- ✓ 30 lb capacity / 3-4 sets of gear
- ✓ Optional automatic soap dispenser
- ✓ Utilizes standard plumbing hookups
- ✓ Requires only 120v electrical
- ✓ Soft-mount design, easy install
- ✓ Easy to use, preprogrammed wash cycles
- ✓ Dimensions: 29.0" L x 32.0" D x 40.8" H
- ✓ Weight: 221.0 lbs"

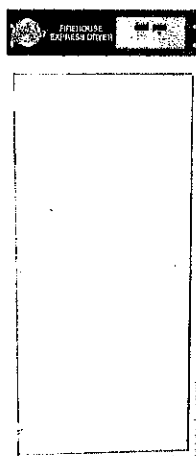


EW30

LIST PRICE: \$7,449*

FIREHOUSE EXPRESS DRYER - 2 GEAR

- ✓ NFPA 1851 Compliant
- ✓ Industry Leading 10-Year Warranty
- ✓ 900 CFM
- ✓ Dry Gear in an average of 3 Hours
- ✓ Dry Turnout Gear, Hose, Dive Suits & More
- ✓ Commercial Grade Construction
- ✓ No Additional Accessories Required
- ✓ (3) 500 W Heating Elements - 1,500 W Total
- ✓ Includes: (4) hangers and (3) shelves
- ✓ Dimensions: 32.5" (L) x 36.0" (W) x 82.0" (H)
- ✓ Add: 30.5" for Door Clearance
- ✓ Weight: 600.0 lbs"

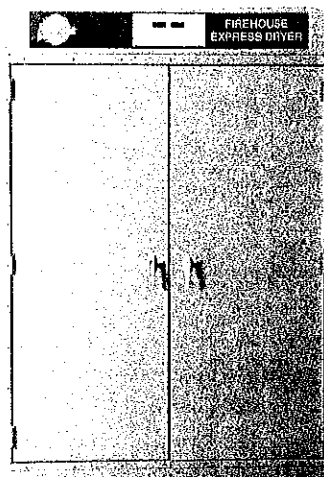


FH2G

LIST PRICE: \$4,785*

FIREHOUSE EXPRESS DRYER - 6 GEAR

- ✓ NFPA 1851 Compliant
- ✓ Industry Leading 10-Year Warranty
- ✓ 900 CFM
- ✓ Dry Gear in an average of 3 Hours
- ✓ Dry Turnout Gear, Hose, Dive Suits & More
- ✓ Commercial Grade Construction
- ✓ No Additional Accessories Required
- ✓ (6) 1,000 W Heating Elements - 6,000 W Total
- ✓ Includes: (6) hangers and (4) shelves
- ✓ Dimensions: 54.4" (L) x 35.4" (W) x 78.6" (H)
- ✓ Add: 3.3" for Fan Height
- ✓ Add: 25.5" for Door Clearance
- ✓ Weight: 800.0 lbs"



FH6G

LIST PRICE: \$8,949*

*Extractor and dryer color may vary slightly, price does not include shipping and handling charges, **Dimensions and weight subject to change

,ROOM NO.	ROOM	PROJECTED COST
133	FITNESS / TRAINING / LOCKER ROOM	30,410.90
130	SALLY PORT	552.00
122	BOOKING / HOLDING CELLS (123, 124)	27,863.76
129	INTERVIEW	1,013.95
125	CORRIDOR	GC
126	EVIDENCE	17,441.90
120	IT / AV	30,919.91
119	STORAGE / ARMORY	2,071.00
112	RECORDS	3,297.00
118	BREAK ROOM	1,808.99
117	CORRIDOR-CLOSET (117) – UNIFORMS	GC
116	CORRIDOR-CLOSET (118) – SUPPLIES	GC
115	PATROL	15,461.44
110	JANITOR CLOSET	70.00
108	DISPATCH	131,329.60
106	CLOSET	GC
111	DETECTIVE OFFICE	3,244.77
104	SERGEANT OFFICE	3,244.77
103	CHIEF OFFICE	3,015.77
102	CONFERENCE ROOM	5,657.91
101	LOBBY	3,844.21
	SUPPLIES	2,865.06
TOTAL PROJECTED COST		284,042.94

WILMINGTON POLICE DEPARTMENT ROOM REQUIREMENTS

Room No. 133	Room Name: Fitness/Training Room/Locker Room				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1	Fitness Room	First Light
IT	Monitor	179.00	1	Fitness Room	CCTV Linked
IT	Wall Mount for Monitor	50.00	1		
IT	Door Controls		1	Vestibule Exterior Door-Electronic Pass Key	GC
Equipment	Lockers-Clothing			Locker Room	GC
Equipment	Fitness Equipment	28,192.90		Fitness Room	Total Fitness
Equipment	Instructor Suit	1,837.00	1	Fitness Room	Red Man Gear
Equipment	Fire Extinguisher	98.00	1	Fitness Room	
Equipment	First Aid Kit	54.00	1	Fitness Room	Uline
	TOTAL	30,410.90			

Room No. 130	Room Name: Sally Port				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	Audio/Video Camera		1	SW Corner	GC
IT	Overhead Door Controls		1		GC
IT	Hallway Door & Processing Room Door Controls		1		GC
Equipment	Tool Chest		1		GC
Equipment	Work Bench		1		GC
Equipment	Fire Extinguisher	98.00	1		
Equipment	Tools-Electrical & Mechanical	400.00			
Equipment	First Aid Kit	54.00	1		Uline
	TOTAL	552.00			

Room No. 122	Room Name: Booking / Holding Cells 123, 124				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1	Booking (between cells)	First Light
IT	Audio/Video Camera		3	Booking Room, 1 each Holding Cell	GC
IT	Livescan	18,500.00	1	Booking Room	Indemia
Equipment	Benches for Holding Cells		2		GC
Equipment	Water Cabinets/Toilets for Holding Cells		2		GC
Equipment	Table/Chairs	1,013.95	1-Table; 3-Chairs	Booking Room	Staples
Equipment	Cabinets	8,275.00	Custom	Booking Room	Xybix
Equipment	Bulletin Board	20.81	1	Booking Room	Staples

Equipment	First Aid Kit	54.00	1	Booking Room	Uline
	TOTAL	27,863.76			

Room No. 129	Room Name: Interview Room				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	Audio/Video Camera		1		GC
Equipment	Table / Chairs	1,013.95	1-Table; 2 Chairs		Staples
	TOTAL	1,013.95			

Room No. 125	Room Name: Corridor				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Audio/Video Camera		1	West end of room	GC
Equipment	Built-in Display Case w/Shelving		1	North wall of room	GC
	TOTAL	N/A			

Room No. 126	Room Name: Evidence				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	Door Controls-electronic lock		1	Access door	GC
Equipment	Built-in Pass through Evidence Lockers	Use Current Unit	1	Corridor	N/A
Equipment	Work Bench or Cabinets with Countertop for processing		1	West wall	GC
Equipment	Fuming Hood-Fingerprints	8,450.00	1		Mystaire
Equipment	Fume Hood-Drugs	7,900.00	1		Mystaire
Equipment	Refrigerator	Use Current Unit	1		
Equipment	Black Wire Shelving Units	984.00	4		Uline
Equipment	Hand Gun / Rifle Evidence Boxes	107.90			Sirchie
	TOTAL	17,441.90			

Room No. 120	Room Name: IT / AV				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Door Lock- Controlled Limited Access		1	IT/AV Door	GC
Equipment	Built-in Adjustable Shelving/Mesh Metal for heat/air transfer	?	2	Rear wall and west wall	GC
Equipment	Black Wire Shelving Unit 72x24x96	309.00	1		Uline
Equipment	42U Open Frame Server Rack-4 Post Adjustable	286.99	1		Amazon
Equipment	IT Equipment Rack Enclosure	879.00	1		Amazon
Equipment	Air Circulation / A/C for sensitive electronics		1		GC
Equipment	Cisco Phones/Internet/PoE Switch/Cloud Comm/POTS Line	3,064.92	20	IT Room & Work Stations	First Light
Equipment	Phone Professional Services	780.00	1	IT Room & Work Stations	First Light
AV	Cruiser Video Download System	25,600.00	1	IT Room	WatchGuard
	TOTAL	30,919.91			

Room No. 119	Room Name: Storage/Armory				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Limited Access/Controlled Electronic Lock		1	Storage Room Access Door	GC
Equipment	Gunsafe	Use Current Unit	1		GC-install
Equipment	Locking Secure Metal Cabinet	595.00	1	Store Ammunition	Uline
Equipment	Centered Double- sided Shelving		1	For center of Storage Room	GC
Equipment	Double Rolling Cloths Racks	246.00	2	For uniform storage	Uline
Equipment	Black Wire Shelving Unit 60x24x96	1,230.00	5		Uline
Equipment	TGS 72" Cabinet w/r Half Shelves, Rifle Kits		1		GC
	TOTAL	2,071.00			

Room No. 112		Room Name: Records			
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Limited Access/Controlled Electronic Lock		1	Records Access Door	GC
Equipment	Black Wire Shelving Unit 60x24x96	492.00	2		ULine
Equipment	Built-in Adjustable Shelving		1	Fitted along west wall	GC
Equipment	Filing Cabinets	2,805.00	3	11'6 east wall	ULine
	TOTAL	3,297.00			

Room No. 118		Room Name: Break Room			
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Limited Access/Controlled Electronic Lock		1	Break Room Access Door	GC
Equipment	Built-in Galley Kitchen w/Sink, Refrigerator, Microwave		1	Fitted along north wall	GC
Equipment	Whirlpool 30" Refrigerator	791.00	1		Home Depot
Equipment	Whirlpool Countertop Microwave	251.00	1		Home Depot
Equipment	Wall Mount Brackets	29.99	1		Home Depot
Equipment	Water Cooler	Use Current Unit	1		
Equipment	Table/Chairs	737.00	Table-1; Chairs-4		ULine
	TOTAL	1,808.99			

Room No. 117		Room Name: Corridor Closet – Uniform Storage			
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
Equipment	Rod & Shelf		1		GC
	TOTAL	N/A			

Room No. 116		Room Name: Corridor Closet – Supplies Storage			
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
Equipment	Adjustable Shelving-5 for Office Supplies		1		GC
	TOTAL	N/A			

Room No. 115	Room Name: Patrol Room				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phones for each work station		6		First Light
IT	Secure Network Data Terminals		6		First Light
IT	CCTV Monitor	Use Current Unit	1	Wall mount	N/A
IT	Printer	Use Current Unit	1		N/A
Equipment	Work Stations	12,366.50	6		Xybix
Equipment	AED	1,491.00	1	Wall mount	Reynolds
Equipment	Fire Extinguisher	98.00	1	Wall mount	GSS Fire Exting.
Equipment	Adjustable Height Chairs	1,379.94	6		Staples
Equipment	First Aid Kit	Use Current Unit	1	Wall mount	N/A
Equipment	Key Box	126.00	1	Wall mount	Uline
	TOTAL	15,461.44			

Room No. 110	Room Name: Janitor Closet				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
Equipment	Adjustable Shelving		1		GC
Equipment	Broom/Mop Rack	70.00	1		Uline
	TOTAL	70.00			

Room No. 108	Room Name: Dispatch				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phones		3		First Light
IT	Secure Network Data Terminals		3		First Light
IT	Dispatch Window		1	Transaction Draw	GC
IT	Dispatch Window-Intercom Device		1		
Equipment	Work Stations	17,886.50			Xybix
Equipment	CCTV Monitor	Use Current Unit	1		
Equipment	Monitors-Computer 19.5"	400.00	4		Amazon
Equipment	Form Organizer	200.00	2	Wall mount	Uline
Equipment	Radio System	111,938.70	2		Burlington Comm
Equipment	Bulletin Boards	62.43	3	Wall mount	Staples
Equipment	Fire Extinguisher	98.00	1		GSS Fire Exting.
Equipment	Chairs	689.97	3		Staples
Equipment	First Aid Kit	54.00	1		Uline
	TOTAL	131,329.60			

Room No. 106	Room Name: Closet				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
Equipment	Rod & Shelf		1		GC
	TOTAL	N/A			

Room No. 111	Room Name: Office - Detective				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	CCTV Monitor-ViewSonic/Wall Mount	179.00	1		Amazon
IT	Monitor Wall Mount	50.00	1		Amazon
IT	Secure Data Terminal		1		GC
Equipment	Desk/Chairs	2,029.96	Desk-1; Chairs-3		Staples
Equipment	Bulletin Board	20.81	1		Staples
Equipment	Filing Cabinet	965.00	1		ULine
	TOTAL	3,244.77			

Room No. 104	Room Name: Office - Sergeant				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	CCTV Monitor-ViewSonic/Wall Mount	179.00			Amazon
IT	Monitor Wall Mount	50.00	1		Amazon
IT	Secure Data Terminal		1		GC
Equipment	Desk/Chairs	2,029.96	Desk-1; Chairs-3		Staples
Equipment	Bulletin Board	20.81	1		Staples
Equipment	Filing Cabinet	965.00	1		ULine
	TOTAL	3,244.77			

Room No. 103	Room Name: Office - Chief				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	CCTV Monitor-ViewSonic/Wall Mount	Use Current Unit			N/A
IT	Secure Data Terminal		1		GC
Equipment	Desk/Chairs	2,029.96	Desk-1; Chairs-3		Staples
Equipment	Bulletin Board	20.81	1		Staples
Equipment	Filing Cabinet	965.00	1		ULine
	TOTAL	3,015.77			

Room No. 102	Room Name: Conference Room				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Network Phone		1		First Light
IT	Audio/Video Camera		1		GC
IT	CCTV Monitor-ViewSonic/Wall Mount	179.00	1		Amazon
IT	Monitor Wall Mount	50.00	1		Amazon
IT	Secure Data Terminal		1		GC
Equipment	Table / Chairs	2,431.91	Table-1; Chairs-8		Staples
Equipment	Smart TV/White Board/Smart Board	2,997.00	1		
	TOTAL	5,657.91			

Room No. 101	Room Name: Lobby				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
IT	Audio/Video Camera		1		GC
Equipment	Worksurface	2,603.00			Xybix
Equipment	Medication Disposal Box	Use Current Unit	1		
Equipment	Award Display Case	759.00		Wall mount	Staples
Equipment	Bulletin Board	20.81	1	Wall mount	
Equipment	Chairs	299.96	4		Staples
Equipment	End Table	73.99	1		Staples
Equipment	Dispatch Drawer		1	Built-in	
Equipment	Wall Organizers	87.45	5		Staples
	TOTAL	3,844.21			

Room No.	Room Name: Covered Entryway (Exterior)				
Classification	Item Description	Purchase Price	Quantity	Location	Contractor
Equipment	Emergency Phone (802-464-8595)	Use Current Unit	1		N/A
	TOTAL	N/A			



Burlington Communications
4735 Williston Rd. Ste 30
Williston, VT 05495

Phone 802-862-7092
Fax

QUOTE

Quote # BCSQ9237
Date 12/18/20
Sales Rep. Todd

Quote To:

Wilmington Police Department
 Matthew Murano
 2 East Main St
 Wilmington, VT 05363

Ship To:

Wilmington Police Department
 Matthew Murano
 2 East Main St
 Wilmington, VT 05363

802-464-8593

Quote for Dispatch Radio Equipment and Installation at New Public Safety Building. - Two Positions

Ln #	Qty	Description	Unit Price	Ext. Price
1		Dispatch Console Upgrade		
2	1	Scout EX upgrade for ScoutCare customers with Hardware Media Workstations (HMWS), upgrade includes two Avtec USB Speakers. Customer responsible for decommissioning HMWS units. Customer required to provide a list of decommissioned HMWS serial numbers to Avtec.	\$6,205.50	\$6,205.50
3	1	Scout EX Console - Tier 1 Scout Enterprise Console with Software Audio Package.	\$10,795.50	\$10,795.50
4	2	PC Small form factor, dual NICs and a solid state hard drive for Console Position or "Plus" Console Packages, MS Windows 10 Enterprise 64 bit OS. Used in a Scout System when a Standard Desktop computer is needed. For use with Scout 4.3 and above.	\$1,825.00	\$3,650.00
5	4	Avtec USB Single Speaker Kit	\$391.50	\$1,566.00
6	2	Avtec USB Headset/handset jack box (single jack), Integrates NENA phone at the operators position with Scout. Requires Scout version 4.9 or later running Software Media Workstation.	\$778.50	\$1,557.00
7	2	Avtec USB PTT Desk Microphone	\$555.30	\$1,110.60
8	2	USB PTT Footswitch Accessory	\$270.90	\$541.80
9	2	10 Port USB Hub, USB3.0	\$75.00	\$150.00
10	2	OUTPOST-2R - Radio Controller, VoIP, 2 Ports, 12VDC input	\$2,275.00	\$4,550.00
11	2	OUTPOST-RJ-CONN - Connector for OUTPOST Radio port	\$52.00	\$104.00
12	2	EncorePro Wideband Headsets HW291N, Plantronics	\$125.00	\$250.00
13	2	Headset Phone Adapter	\$450.00	\$900.00
14	2	24-Port Ethernet Switch	\$375.00	\$750.00
15	2	22" LCD Touch Screen for PC console	\$995.00	\$1,990.00
16	1	Rackmount UPS for Outposts and Switches	\$1,500.00	\$1,500.00
17	2	Uninterruptable Power Supply for PC Console	\$375.00	\$750.00
18		SubTotal		\$36,370.40
19				
20		Logging Recorder		
21	1	NexLog 740 DX-Series base system: 3 U rack-mountable, Core i5 CPU, 16GB DDR4 RAM, 2 x1TB fixed-Mount HDDs (RAID 1), 1 Blu-ray Multi-Drive, 2 Network Ports (100/1000), Embedded Linux, NexLog DX-Series software, web-based configuration manager,	\$7,195.50	\$7,195.50

Ln #	Qty	Description	Unit Price	Ext. Price
		audio controls & amplified speaker on front panel, dual hot-swap 120-240VAC 50/60Hz power supplies and first year hardware warranty. Requires ongoing Eventide DX Software Update Subscription (DXSUS) for access to critical DX-Series Software & Security Updates.		
22	1	Integrated 7" Color LCD Touch Screen Display for NexLog 740 DX-Series	\$1,435.50	\$1,435.50
23	1	Rack Mt Slides - 4 Post, 3U (for NexLog 740)	\$324.00	\$324.00
24	1	8 pack MediaWorks DX web concurrent license [About MediaWorks DX: Advanced browser-based HTML5 interface for Search, Replay, Incident Reconstruction, Incident Export, Live Monitoring, Instant Recall and more]	\$895.50	\$895.50
25	1	Upgrade 740 DX-Series (at time of order) 2x1TB HotSwap RAID1=1TB storage	\$1,665.00	\$1,665.00
26	1	Internal IP Recorder with First 8 G.711 Channels	\$3,465.00	\$3,465.00
27	1	Additional Internal IP G.711 8-Channel license pack	\$1,575.00	\$1,575.00
28	1	Metadata Integration for Dispatch, RoIP, and other systems	\$3,145.50	\$3,145.50
29		SubTotal		\$19,701.00
30				
31		Motorola High Power GTR8000 Repeater		
32	1	GTR 8000 Base Radio	\$0.00	\$0.00
33	1	ADD: UHF R2 (435-524 MHZ)	\$5,040.00	\$5,040.00
34	1	ADD: CONVENTIONAL SOFTWARE	\$10,000.00	\$10,000.00
35	1	ADD: CONVENTIONAL MIXED MODE OPERATION	\$0.00	\$0.00
36	1	ADD: POWER CABLE, DC	\$0.00	\$0.00
37	1	ADD: BR PRESELECTOR 380-512 MHZ	\$400.00	\$400.00
38	1	ADD: DUPLEXER	\$1,104.00	\$1,104.00
39	1	ADD: RACK MOUNT HARDWARE	\$40.00	\$40.00
40	1	ADD: G-Series Indoor Cabinet	\$1,280.00	\$1,280.00
41	1	UPS, 1800 Watt	\$2,370.40	\$2,370.40
42		SubTotal Invoiced by Motorola		\$20,234.40
43				
44		Antenna Systems and Grounding		
45	1	Standard 19 Inch Equipment Rack	\$275.00	\$275.00
46	1	Vertical Rack Busbar	\$95.00	\$95.00
47	1	Power Strip 12-Outlet Rackmount 15ft-Cord Switch Metal	\$75.00	\$75.00
48	6	Lightning Arrestor, 20-1000 MHz, Multiple Strike	\$75.00	\$450.00
49	3	Antenna - 150-156 3db Fiberglass Base Station VHF 3 Db Gain Omnidirectional	\$250.00	\$750.00
50	3	Antenna - Base Station UHF- 5 dB (7 dBi) Gain Omnidirectional	\$250.00	\$750.00
51	6	Clamp Kit for Fiberglass Antenna Mounting Kit	\$35.00	\$210.00
52	1	6dB Heavy Duty Fiberglass Antenna For Repeater	\$1,245.00	\$1,245.00
53	100	Cable - 1/2" Eupen Standard	\$2.50	\$250.00
54	1	Connector - N Female for 1/2" Eupen	\$25.00	\$25.00
55	1	Connector - N Male for 1/2" Eupen	\$25.00	\$25.00
56	500	COAXIAL 1/2" HIFLEX	\$2.65	\$1,325.00

Ln #	Qty	Description	Unit Price	Ext. Price
57	18	N-Male Hiflex Connector	\$26.00	\$468.00
58	1	Ground Kit - Coaxial 1/2"	\$20.00	\$20.00
59	100	LMR400 3/8" Coaxial Cable	\$1.65	\$165.00
60	18	N Male, LMR-400	\$18.00	\$324.00
61	6	Connector - PL259 Male	\$6.00	\$36.00
62	6	Ground Kit for LMR-400	\$35.00	\$210.00
63	1	Misc Mounting and Grounding Hardware, Bars, Wire, Pipes	\$1,250.00	\$1,250.00
64		SubTotal		\$7,948.00
65				
66		Installation Services including Travel		
67	1	Installation of Avtec Consoles and Electronics	\$6,840.00	\$6,840.00
68	1	Installation of Logging Recorder	\$3,040.00	\$3,040.00
69	1	Removal and Relocation of Base Radios from old Dispatch	\$4,560.00	\$4,560.00
70	1	Installation of Repeater - Including Antenna Replacement	\$3,040.00	\$3,040.00
71	1	Installation of New Antennas on Roof	\$4,560.00	\$4,560.00
72	1	Sites Visits and Coordination with Contractors	\$2,280.00	\$2,280.00
73		SubTotal		\$24,320.00
74				
75		Extended Warranties (Optional)		
76	1	Eventide Recorder SOFTWARE UPDATE SUBSCRIPTION (DXSUS) - 1 Year	\$645.90	\$645.90
77	1	One Additional Year of ScoutCare - Includes no charge software maintenance, 24/7/365 Technical Support, and Web Portal Access.	\$2,719.00	\$2,719.00
78		SubTotal		\$3,364.90
		SubTotal		\$111,938.70
		Sales Tax		\$0.00
		Shipping		\$0.00
		Total		\$111,938.70

Building Contractor Needs to provide #2 Ground Wire to Antenna Entry Port Ground Bus, IT Room, Dispatch, Fire Desk.

Includes Replacing Police Repeater Antenna on Tower

Headset Interface to Phone Compatibility not guaranteed.

Pricing Includes 1 Year Parts and Labor Support for Warranty Issues. Customer needs to allow Remote Access to Network

PRICES SUBJECT TO CHANGE AFTER 90 DAYS

**BUDGETARY QUOTATION FOR THE TOWN OF WILMINGTON
PUBLIC SAFETY BUILDING RADIO**

KMA

DSOUTPOST-RJ-CONN	Connector for OUTPOST Radio port that supports RJ45 cable for 2/4W tone keying and E&M applications.	8	\$ 52.00	\$ 416.00
			TOTAL Equip	\$ 29,153.00
RACKING EQUIPMENT:				
DSACC-MTG-1U-RR	Kit to rack mount PS-12V-3BAY-AC, ACC-CPU-RM-2012 or -WIN7 in 18" relay rack. 1U high.	2	\$ 233.00	\$ 466.00
DSDISP-KVM-FF-RR	1U LCD Folding Display for Relay Rack. Includes Keyboard with trackpad and 8-port KVM.	1	\$ 3,073.00	\$ 3,073.00
DSOUTPOST-RACK_PKG	3U RACK MOUNT SHELF (1-4 OUTPOST RADIOS) WITH RACKMOUNT PS.	1	\$ 622.00	\$ 622.00
			TOTAL Equip	\$ 4,161.00
Antenna Systems, Console Equipment, Software & Licensing			TOTAL	\$ 77,299.77
CONSOLE SECOND YEAR SERVICES:				
SCOUTCARE-T1	One Year of ScoutCare after first year warranty. Includes no charge software maintenance, 24/365 Technical Support and WEB Portal Access.	1	\$ 4,842.00	\$ 4,842.00
SCOUTCARE-HARDWARE	Hardware repair services provided after the first year of warranty.	1	\$ 1,885.00	\$ 1,885.00
CHIMNEY HILL REPEATER:			Maintenance Contract	
T7039A	Motorola GTR 8000 Base Radio	1	0.00	0.00
X182BZ	ADD: Duplexer, UHF	1	\$ 1,380.00	\$ 1,380.00
X265AP	ADD: BR Preselector 380-512Mhz	1	\$ 500.00	\$ 500.00
CA00718AA	ADD: ASTRO System Release 7.18	1	0.00	0.00
X153AW	ADD: Rack Mounting Hardware	1	\$ 50.00	\$ 50.00
X640AL	ADD: UHF R2 (435-524Mhz)	1	\$ 6,300.00	\$ 6,300.00
CA01948AA	ADD: Digital Conventional Software	1	\$ 12,500.00	\$ 12,500.00
CA02447AA	ADD: G-Series Indoor Cabinet	1	\$ 1,600.00	\$ 1,600.00
DS9PXXR1800N008S	UPS, 1800W, 120V, Softwired, 8 Minutes Ryn Time	1	\$ 2,963.00	\$ 2,963.00
			TOTAL Equip	\$ 25,293.00
System Removal From Town Hall And Installation At New Public Safety Complex:				
Remove all equipment from Town Hall. Assist in coordinating Telco lines for Radios.				
Salvage useable radio equipment for new Installation at Public Safety Building.				
Supply and install (6) new antenna systems. (5) will terminate in the IT room.				
(1) will terminate at Fire Department watch desk.				
Install (3) new console operator positions. Make connections to the radio equipment.				
Coordinate the installation of the logging and instant recall recorders.				
All installation work will adhere to Motorola Installation Standard R56.				
Building contractor will supply a #2 Stranded ground wire from building ground to				
the area where the antenna cables enter the building on the roof, the IT room,				
the Fire Department watch desk and the Disptach Room.				
			TOTAL	\$ 22,400.00
Public Address System For Fire Station and Apparatus Floor				
428683	Public Address Amplifier 120 watts	1	\$1,319.00	\$1,319.00
21180	8.0" Ceiling Speaker w/volume control	12	\$69.00	\$828.00
584670	Weatherproof Horn Speakers	3	\$134.80	\$404.40
387421	1000' for 18 gauge speaker wire	1	\$262.89	\$262.89
57438	Microphone w/Coiled Cord	1	\$ 35.55	\$35.55
Labor to install and make ready the Public Address System.				\$3,510.00
			TOTAL	\$6,359.84

TOTAL: \$131,352.61

LIMITATION OF LIABILITY

EXACOM will not be liable for any lost profits, lost savings or any collateral, consequential, indirect, incidental, punitive or consequential damages arising out of or connected in any way with the use or inability to use or malfunction of its products and software, even if EXACOM or its authorized reseller has been advised of the possibility of such damages or for any other type of claim by any party. EXACOM's liability is limited to the repair or replacement of the supplied original program diskette, associated publication and any part or parts of the product or system for the period of its limited warranty.

COVID-19 and Exacom Status

Exacom is monitoring the COVID-19 situation closely and has put in place the necessary measures to protect its employee owners and customers. These measures follow the recommendations of our Federal and State government agencies, as well as the relevant Government recommendations in the countries where we do business. Until now, the COVID-19 virus has had limited impact on Exacom's orders and ability to service our customers. We have identified supply chain risks for all recording product lines, and we are actively working with our suppliers to mitigate these risks. However, we want to be up-front about the way this unusual circumstance is affecting our business and customers.

Our on-site install and training services will be conducted when permitted by local, state and federal guidelines allow. For areas where that is not permitted, we will work with our customers to either reschedule on-site install at dates to be determined or to help our customers to self-install remotely whenever possible.

Regarding our new orders, the impact on our deliveries has been very limited up until now. However, without good visibility on the availability of the necessary components to build our keys, we are investigating various contingency plans, if required.

Due to these unusual circumstances, we suggest that our customers share with us their forecasted recordings needs as soon as they are able. This will help us forecast demand and coordinate supply to mitigate any delays and ensure the best service possible.

TOTAL FITNESS

Commercial Products Division

Quote

Please Forward all Purchase Orders/Contracts To:

Total Fitness Equipment
274 Nutmeg Rd. South
South Windsor, CT. 06074

Ph: 860-290-8563
FAX: 860-290-8847

Date:	27-Apr-21	Prepared by:	Corey	Quote #	M0427-21-01
Target Delivery date:		Tax I.D. #		Source	Word of Mouth
Quoted/Bill to:	Ship to address:				
Wilmington Police Department 2 E Main St Wilmington, VT 05363	Wilmington Police Department 2 E Main St Wilmington, VT 05363				
Attn:	Officer Ryan O'Neil	Attn:			
Phone	802-464-8593	Phone			
Fax		Fax			
E-mail	ryan.oneil@vermont.gov	E-mail			

Brand and Model	Description	Qty	Unit Cost	Extended Cost
601001	Cascade Air Rower Mag	1	\$ 1,545.00	\$ 1,545.00
T600	Vision T600 Treadmill	1	\$ 3,500.00	\$ 3,500.00
SPR1000BACK	Body Solid PCL Power Rack with Extension	1	\$ 1,555.00	\$ 1,555.00
FT1000	Inflight Cable Cross-Over Machine FT1000	1	\$ 2,585.00	\$ 2,585.00
SFD425	BodySolid FID Bench	3	\$ 520.00	\$ 1,560.00
CT-MLA	Inflight CT-MLA	1	\$ 2,445.00	\$ 2,445.00
OC06pr	BodySolid Oly Spring Collar (pair) lock Jaw	3	\$ 9.50	\$ 28.50
OB86P1000	BodySolid Oly Bar 7' Chrome (1000lb)	2	\$ 215.00	\$ 430.00
OB47C	BodySolid Oly Curl Bar 47" Chrome	1	\$ 70.00	\$ 70.00
ORT-5	Body Solid 5lb Rubber Oly Plates	8	\$ 10.25	\$ 82.00
ORT-10	Body Solid 10lb Rubber Oly Plates	8	\$ 20.35	\$ 162.80
ORT-25	Body Solid 25lb Rubber Oly Plates	8	\$ 50.75	\$ 406.00
ORT-45	Body Solid 45lb Rubber Oly Plates	8	\$ 95.00	\$ 760.00
SDRS550	Body Solid 5-50lb pairs	1	\$ 1,000.00	\$ 1,000.00
SDRS650	Body Solid 55-75lb pairs	1	\$ 1,180.00	\$ 1,180.00
SDRS900	Body Solid 80-100lb pairs	1	\$ 1,700.00	\$ 1,700.00
SDKRUP	Body Solid 3 Tier Upright	1	\$ 250.00	\$ 250.00
SDKRDBS	Body Solid Dumbbell Shelf	1	\$ 165.00	\$ 165.00
SDKRDBL	Body Solid Large Dumbbell Shelf	4	\$ 180.00	\$ 720.00
SDKRUP2	Body Solid 2 Tier Upright	1	\$ 175.00	\$ 175.00
BSTJR1	Body Solid Speed Jump Rope	4	\$ 7.15	\$ 28.60
65-672	AlterForce 30-120lb Adjustable Sand Bag	1	\$ 260.00	\$ 260.00
BSTWPBOX	BodySolid 3 Way Wooden Plyo Box	1	\$ 175.00	\$ 175.00
MA330	Body Solid Leather Dip Belt	1	\$ 70.00	\$ 70.00
TR20	Body Solid Tricep Rope	1	\$ 25.00	\$ 25.00
MB148A	Body Solid Aluminum Revolving Lat Bar	1	\$ 60.00	\$ 60.00
MB502	Body Solid Seated Row/Chin Bar Combo	1	\$ 30.00	\$ 30.00
BSWVP40	BodySolid Adjustable 40lb Weight Vest	1	\$ 115.00	\$ 115.00
MB601	Body Solid Stirrup Handle	2	\$ 15.00	\$ 30.00
MB438RG	Body Solid Pro Style Lat Bar	1	\$ 65.00	\$ 65.00
SPRTB	BodySolid Dual T-Bar Row for SPR1000	1	\$ 60.00	\$ 60.00
SPRBHV	BodySolid Bar Holder (Verticle) Hex	1	\$ 65.00	\$ 65.00
1473103P-910-252	Brave Grip Bag Gloves RD/BLK AD L/XL	1		
1473103P-910-251	Brave Grip Bag Gloves RD/BLK AD M/L	1		
1473105P-910-716	Brave Grip Bag Gloves RD/BLK 16oz	1		
1473105P-910-714	Brave Grip Bag Gloves RD/BLK 14oz	1		
106000-011	Creed Sind Thai PD Blk/Wht	2		
101600-010-880	Creed Heavy Bag 100# Black 100lbs	1		
1087015-110	Heavy Bag Stand w/ speed bag Platform	1		
108731-010-410	Leather Speed Bag Black 10"	1		
11450-010-216	Kize Sparring Headgear XL (Black)	1		
11450-010-251	Kize Sparring Headgear M/L (Black)	1		
145038-010	KRV MGA Body Shield Black	2		
	Century Martial Arts Total (Shipping Direct)	1	\$ 1,450.00	\$ 1,450.00
MB022	Body Solid Revolving Solid Straight Bar	1	\$ 45.00	\$ 45.00
MB229	BodySolid Revolving Curl Bar	1	\$ 45.00	\$ 45.00
MB504	BodySolid Solid Tricep Pressdown Bar	1	\$ 25.00	\$ 25.00
Resilite Mat	6' x 8' 2" V-2 Resilite Folding Mats (Shipping Direct)	1	\$ 2,175.00	\$ 2,175.00

Quote is valid for thirty (30) days from date of issuance

This quote may include special order items. Please See additional T & C regarding special orders

Corey McCarthy
Total Fitness Equipment
Cell: 603-682-7143
cmccarthy@totalfitnessequipment.com
Special Instructions:

Equipment Total	\$ 25,042.90
Freight	\$ 150.00
Delivery/Assembly	\$ 3,000.00
Sub Total	\$ 28,192.90
Sales Tax	
Total	\$ 28,192.90
Deposit	\$ -
Quoted Price	\$ 28,192.90



545 E. 5TH AVE.
COLUMBUS, OH 43201
(614) 358-6190
TEAM@ROGUEFITNESS.COM

OFFICIAL QUOTE

Bill To:
RYAN O'NEIL
WILMINGTON VT 05363

Ship To:
RYAN O'NEIL
WILMINGTON VT 05363

Total Equipment Cost	\$23,466.63
Discount	(\$893.75)
Shipping (LTL)	\$1,158.42
Tax	\$1,661.20
Grand Total	\$25,392.50

Quote #: 86736

Weight	Brand	Item Description	SKU	Qty	Price	Total	Details
10.12 lbs	Rogue	5LB Rogue Black Olympic Plate - Pair	IP0053-2	4	\$12.50	\$50.00	
22.1 lbs	Rogue	Rogue HG Bumper 2.0 - 10LB - Pair	IP0514-10-2	4	\$49.00	\$196.00	
52 lbs	Rogue	Rogue HG Bumper 2.0 - 25LB - Pair	IP0514-25-2	4	\$72.00	\$288.00	
92 lbs	Rogue	Rogue HG Bumper 2.0 - 45LB - Pair	IP0514-45-2	4	\$115.00	\$460.00	
50.2 lbs	Rogue	Rogue Ohio Power Bar 45lb (Bare Steel)	RA0586-RWRW	1	\$251.75	\$251.75	
32 lbs	Rogue	Rogue Curl Bar (Black w/ Bright Zinc Sleeves)	RA1077-BEBR	1	\$187.69	\$187.69	
11.75 lbs	Rogue	Medball 10 LB Black	RA0630-BK	2	\$73.60	\$147.20	
18.07 lbs	Rogue	Medball 16 LB Black	RA0633-BK	2	\$87.40	\$174.80	
22.03 lbs	Rogue	Medball 20 LB Black	RA0635-BK	2	\$96.60	\$193.20	
27.13 lbs	Rogue	Medball 25 LB Black	RA0636-BK	2	\$104.88	\$209.76	

* Shipping quotes are only valid for 24 hours
* All previous versions of this form are obsolete
* Please ensure the items and quantities on this quote are correct prior to placing your order
* If any invoiced amount is not received by the due date, then without limiting Rogue's rights or remedies, (a) outstanding amounts will accrue late interest at the rate of 1.5% of the outstanding balance per month, or the maximum permitted by law, whichever is lower, and / or (b) Future orders may be conditioned with a reduction or elimination of terms. Upon confirmation of this Order, and/or acceptance of the ordered product(s), you hereby agree to these credit terms.

32.06 lbs	Rogue	Medball 30 LB Black	RA0637-BK	2	\$113.16	\$226.32
0.35 lbs	Rogue	Rogue Tricep Strap - Black	RA1726	1	\$29.50	\$29.50
800 lbs	Reflex	Single Handle Monster CT-1 Cable Column - 100" Rack - MG Black	RE0090-100-BLACK-MG	1	\$2,495.00	\$2,495.00
900 lbs	Reflex	Rogue LP-2 Lat Pulldown / Low Row - 100" Rack- MG Black	RE0091-100-BLACK-MG	1	\$3,195.00	\$3,195.00
32 lbs	Rogue	P-3 Pullup System	RA0169	1	\$128.25	\$128.25
136 lbs	Rogue	Adjustable Bench 2.0	RA0643	2	\$517.75	\$1,035.50
5.41 lbs	Rogue	Rogue Grip Triangle (Standard Grip)	RA1171	1	\$57.00	\$57.00
122.97 lbs	Rogue	Rogue 2 Tier Bookshelf Unit 70" Section	RF0455	1	\$331.20	\$331.20
72.2 lbs	Rogue	Rogue Vertical Plate Tree 2.0	RF0644	1	\$174.04	\$174.04
344.33 lbs	Rogue	Rogue Z Hyper	RF0653	1	\$895.00	\$895.00
136 lbs	Rogue	Rogue AB-3 Adjustable Bench	RF0707	1	\$897.00	\$897.00
264.6 lbs	Rogue	2 Tier Universal Storage System 2.0 - DB/DB	RF0771-DB-DB	1	\$460.75	\$460.75
239.6 lbs	Rogue	2 Tier Universal Storage System 2.0 - KB/KB	RF0771-KB-KB	1	\$432.25	\$432.25
17.4 lbs	Rogue	Rogue Stainless Lat Bar	RA1078	1	\$156.75	\$156.75
570.09 lbs	Rogue	Rogue RM-6100 Monster Rack 2.0 - Dark Blue	RF0659-PLS4-20028-BK-80-72-717-518	1	\$2,190.00	\$2,190.00
49.62 lbs	Rogue	Rogue Monster Rig Mount Speed Bag Platform - Wood	RF0712-W	1	\$308.75	\$308.75
14.06 lbs	Rogue	13LB Rogue Kettlebell	IP0002	1	\$27.02	\$27.02
18.47 lbs	Rogue	18LB Rogue Kettlebell	IP0003	1	\$30.38	\$30.38
37 lbs	Rogue	35LB Rogue Kettlebell	IP0005	1	\$43.94	\$43.94

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55 lbs	Rogue	53LB Rogue Kettlebell	IP0007	1	\$57.68	\$57.68
64 lbs	Rogue	62LB Rogue Kettlebell	IP0008	1	\$63.86	\$63.86
72 lbs	Rogue	70LB Rogue Kettlebell	IP0009	1	\$77.57	\$77.57
82 lbs	Rogue	80LB Rogue Kettlebell	IP0010	1	\$82.16	\$82.16
41.4 lbs	Rogue	40LB Rogue Kettlebell	IP0094	1	\$45.84	\$45.84
558.8 lbs	Rogue	Rogue 5 - 50lbs Dumbbell Set - Kit Set	RF0549	1	\$627.00	\$627.00
0.22 lbs	Rogue	SR-3 Bushing Speed Rope	AD0075	4	\$16.63	\$66.52
75 lbs	Rogue	Rogue Crash Mat - 3-Fold Mat Red w/ Rogue Logo	PAD011	1	\$295.00	\$295.00
66 lbs	Concept2	BLACK Concept 2 Model D Rower w/PM5 Monitor	C20003-5	1	\$850.00	\$850.00
0.69 lbs	Everlast	Everlast Standard Leather Speed Bag (Medium)	EVL0002-M	1	\$29.85	\$29.85
0 lbs	Samsara Fitness	TrueForm Trainer	SMS0004	1	\$3,995.00	\$3,995.00
50 lbs	United Fitness	Off The Chain Heavy Bag - 50lbs	UF0001	1	\$100.00	\$100.00
20.89 lbs	5.11 Tactical	5.11 TacTec Plate Carrier Vest - Black - 20lb Vest	5T0001-20	1	\$231.00	\$231.00
0 lbs	Regupol	Regupol Aktiv Flooring 8mm 10% Color - 100sqft	RG0002	1	\$1,264.82	\$1,264.82
2.22 lbs	Rogue	Rogue Sand Bag - Large	RA0715-Large	1	\$90.00	\$90.00
1.7 lbs	Rogue	Rogue Sand Bag - Medium	RA0715-Medium	2	\$75.00	\$150.00
1.23 lbs	Rogue	Rogue: Funnel Filler Bag-Large	RA0716-Large	1	\$62.40	\$62.40
0.84 lbs	Rogue	Rogue: Funnel Filler Bag-Medium	RA0716-Medium	2	\$52.94	\$105.88

Color: Jayz Blue; Total Square Feet: 600

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Fide-CSI-
Fis1st
1 W 108th St
La, KS 66219
876-9464



FITNESS FIRST

QUOTE

Quote Date:
10/12/2020

Order #: 2199109

Sales ID:	DJC
Catalog Code:	IN
PO #:	
Terms:	PP
Shipping Method:	TRK

Bill To (2225494)
Wilmington Vermont Police
Deptment
Joe Carcich
2 East Main St

Wilmington, VT 05363

Ship To (2225494)
Wilmington Vermont Police
Deptment
Joe Carcich
2 East Main St

Wilmington, VT 05363

Qty	B/O Qty	Sts/Ship ate	Part	Item #	Description	Unit Price	Disc (%)	Price w/ Disc
1	0			SMHR	StairMaster HIIT Rower	\$1700.00	15	\$1445.00
1	0			SPTT635A	SportsArt T635A Treadmill	\$4695.00	15	\$3990.75
1	0			CUSTOM DS	Custom Item	\$2810.00	15	\$2388.50
1	0			F1RACK1	Fitness First Power Rack	\$2000.00	25	\$1500.00
1	0			F1RACKDP	Fitness First Rack Dip Station	\$100.00	25	\$75.00
1	0			F1RACKLM	Fitness First Rack Landmine	\$100.00	25	\$75.00
1	0			F1FM	Fitness First Free Motion	\$4000.00	25	\$3000.00
2	0			F1IB	Fitness First Incline Bench	\$450.00	25	\$675.00
1	0			CUSTOM DS	Custom Item	\$737.00	15	\$626.45
1	0			F1UB	Fitness First Upright Bench	\$300.00	25	\$225.00
1	0			F145HEA	Fitness First 45 Hyper Extension Adjust...	\$600.00	25	\$450.00
1	0			F1DB2 SET 5-100 LBS	Fitness First Rubber Hex Dumbbell Sets	\$2500.00	25	\$1875.00
1	0			F1PS2	Fitness First Weight Plate Rack	\$200.00	25	\$150.00
8	0			F1RGWP 5 LBS	Fitness First Urethane Grip Weight Plate	\$17.00	25	\$102.00
8	0			F1RGWP 10 LBS	Fitness First Urethane Grip Weight Plate	\$27.50	25	\$165.00
8	0			F1RGWP 25 LBS	Fitness First Urethane Grip Weight Plate	\$66.00	25	\$396.00
8	0			F1RGWP 45 LBS	Fitness First Urethane Grip Weight Plate	\$110.00	25	\$660.00
4	0			F1RGWP 2.5 LBS	Fitness First Urethane Grip Weight Plate	\$9.50	25	\$28.50
2	0			SBOB	Solid Bar Fitness Standard Olympic Bar	\$240.00	15	\$408.00
1	0			F1SPLB3 SET	Fitness First Soft Plyo Box	\$985.00	25	\$738.75
1	0			SB 25LB	Fitness First Crossfit Workout Sand Bags	\$50.00	25	\$37.50
1	0			SB 50LB	Fitness First Crossfit Workout Sand Bags	\$60.00	25	\$45.00
1	0			F1SBL 10 LBS	Fitness First Slam Ball	\$28.00	25	\$21.00

Cty	B/O Qty	Status/Ship Date	Part	Item #	Description	Unit Price	Disc (%)	Price w/ Disc
1	0		F1SBL	12 LBS	Fitness First Slam Ball	\$31.00	25	\$23.25
1	0		F1SBL	15 LBS	Fitness First Slam Ball	\$33.00	25	\$24.75
1	0		F1SBL	20 LBS	Fitness First Slam Ball	\$38.00	25	\$28.50
1	0		F1SBL	25 LBS	Fitness First Slam Ball	\$43.00	25	\$32.25
1	0		F1SBL	30 LBS	Fitness First Slam Ball	\$53.00	25	\$39.75
1	0		F1SBL	40 LBS	Fitness First Slam Ball	\$63.00	25	\$47.25
1	0		F1SBL	50 LBS	Fitness First Slam Ball	\$78.00	25	\$58.50
1	0		F110BR		Fitness First 10 Ball Rack	\$180.00	25	\$135.00
3	0		F1LJC1		LOCKJAW 1 INCH BARBELL COLLAR - PAIR	\$30.00	15	\$76.50
1	0		CUSTOM DS		Custom Item	\$21.00	15	\$17.85
1	0		CUSTOM DS		Custom Item	\$25.00	15	\$21.25
1	0		CUSTOM DS		Custom Item	\$24.00	15	\$20.40
1	0		CUSTOM DS		Custom Item	\$84.00	15	\$71.40
1	0		TRXKB	8.8 LBS	TRX Kettle Bells	\$25.00	15	\$21.25
1	0		TRXKB	13.2 LBS	TRX Kettle Bells	\$30.00	15	\$25.50
1	0		TRXKB	17.6 LBS	TRX Kettle Bells	\$40.00	15	\$34.00
1	0		TRXKB	26.4 LBS	TRX Kettle Bells	\$50.00	15	\$42.50
1	0		TRXKB	35.2 LBS	TRX Kettle Bells	\$65.00	15	\$55.25
1	0		TRXKB	44 LBS	TRX Kettle Bells	\$80.00	15	\$68.00
1	0		TRXKB	52.9 LBS	TRX Kettle Bells	\$95.00	15	\$80.75
1	0		F1KR		Fitness First Kettlebell Rack	\$300.00	25	\$225.00
1	0		MTHB		MUAYTHAI HEAVY BAG FILLED	\$200.00	30	\$140.00
1	0		SBPLAT 8		Ringside Elite Adjustable Speed Bag Pla...	\$580.00	30	\$406.00
1	0		RPSB	.MED	RINGSIDE SPEEDBAG	\$55.00	30	\$38.50
2	0		GELRP	BK.GY16OZ	GEL SHOCK TRAINING GLOVE	\$130.00	30	\$182.00
2	0		MHG 2	RED./XL	Mexican Style Headgear	\$110.00	30	\$154.00
2	0		STPAD7		Combat Sports Standard Thai Pads	\$100.00	30	\$140.00
2	0		SHIELD 6		Combat Sports Curved Kick Shield	\$80.00	30	\$112.00
1	0		WVEST	.REG	SLEEK/BLACK WEIGHTED VEST 22LB	\$70.00	30	\$49.00
1	0		WVEST	LARGE	SLEEK/BLACK WEIGHTED VEST 22LB	\$70.00	30	\$49.00
1	0		F1WLB1	BLACKLARGE	Fitness First Pro Weight Lifting Belt	\$20.00	25	\$15.00
1	0		F1WLB1	BLACKXL	Fitness First Pro Weight Lifting Belt	\$20.00	25	\$15.00
6	0		F1MGS482	ROYAL BLUE	4' X 8' X 2" FOLD MAT-16 OZ VINYL	\$250.00	15	\$1275.00
2	0		F1JAS008		8' ADJUSTABLE HD SPEED ROPE, RED	\$4.50	0	\$9.00
2	0		F1JAS009		9' ADJUSTABLE HD SPEED ROPE, GREEN	\$4.50	0	\$9.00
2	0		F1JAS010		10' ADJUSTABLE HD SPEED ROPE, BLACK	\$4.50	0	\$9.00
2	0		F1DR10		Fitness First 10 pair Dumbbell Rack	\$650.00	25	\$975.00
1	0		TKOB6	38 IN	TKO Chrome Pro Style Lat Bar	\$114.00	15	\$96.90
1	0		TKOB7	38 IN	TKO Chrome Lat Bar	\$102.00	15	\$86.70



5515 East La Palma Avenue
Suite 100
Anaheim, CA 92807

October 15, 2020

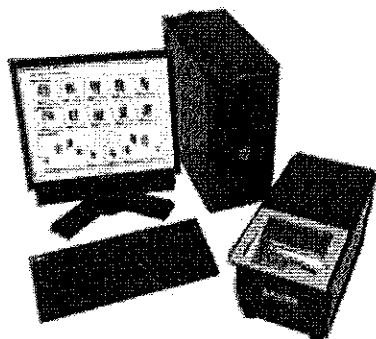
Chief Matthew Murano
Wilmington Police Department
2 East Main Street
Wilmington, VT 05363
Tel: 802-464-8593
Email: Matthew.Murano@vermont.gov

Reference No. IDVT-L013119-01B

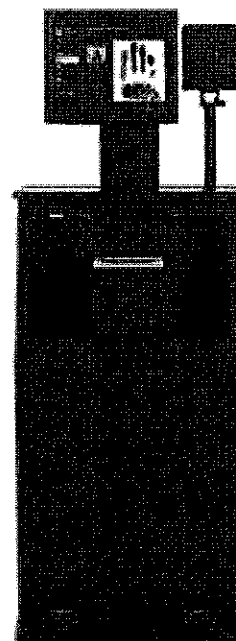
IDEMIA is pleased to provide Wilmington Police Department with the following price quote for IDEMIA's LiveScan System equipped with accepted standard Vermont Department of Public Safety (VT-DPS)/ Tri-State (TS) AFIS profiles for submission directly to the Tri-State (Maine, New Hampshire, Vermont) AFIS System.

IDEMIA's fully integrated LiveScan solution provides Wilmington Police Department the following features and benefits:

- ◆ Single-source vendor for all components of the LiveScan solution, including the AFIS interface
- ◆ Digital image capture of upper, lower and writer's palms, slaps and rolls
- ◆ Mugshot Capture
- ◆ Full compliance with VT-DPS/TS AFIS, FBI IAFIS/NGI EBTS and ANSI/NIST image standards
- ◆ Automatic fingerprint sequencing and duplicate print checking before scanning is completed, ensuring data integrity
- ◆ Quick check, review, and edit can be performed on each print
- ◆ All livescan configurations include on-site installation, training, and 1 year on-site warranty



Desktop



Cabinet

IDEMIA's on-going commitment to customer satisfaction and the delivery of the highest level of support in the industry is demonstrated by our placing resources **in the field** near the customer to provide on-site customer support.

Our standard warranty is 1 Year on-site for both parts and labor. Should Wilmington Police Department report a problem, IDEMIA will dispatch a IDEMIA Representative to go on-site to resolve the problem as opposed to other vendors who send a "box with a replacement part". We send a highly trained support representative to provide problem resolution. This ensures that Wilmington Police Department staff members are not burdened with the added task of "parts replacement".

Solution Description and Pricing

IDEMIA pricing for the equipment and services is described in Tables 1-2.

Tenprint/Palmprint Capture – Cabinet

Table 1. Pricing and Maintenance

Description	Unit Price
IDEMIA LiveScan System Cabinet, including the following: <ul style="list-style-type: none"> ♦ IDEMIA LiveScan System Software ♦ FBI Appendix F Certified Tenprint/Palmprint 500PPI Scanner with Moisture Discriminating Optics Scanner™ (MDO) Block Technology ♦ Computer, Touch screen monitor, keyboard and mouse ♦ Ruggedized Cabinet fixed-height with foot pedal for hands free advancement ♦ Mugshot Capture Module (Camera, Software, Housing) ♦ UPS ♦ Criminal, Juvenile, Civil Applicant, and Applicant profiles using standard Tri-States workflows ♦ Installation / On-site Training ♦ Warranty: 1 Year On-site Advantage Solution warranty, 9X5, Next day on-site response and parts replacement ♦ Freight 	\$18,500
Post-Warranty - Annual Maintenance (after Initial 1 Year Warranty)	
Annual Maintenance On-site Advantage Solution, 9X5, Next day on-site response and parts replacement	\$2,806
<i>*Please see Table 3 below for Card Printer Pricing*</i>	

Tenprint/Palmprint Capture – Desktop

Table 2. Pricing and Maintenance

Description	Unit Price
IDEMIA LiveScan System Desktop, including the following: <ul style="list-style-type: none"> ♦ IDEMIA next-generation LiveScan System Software ♦ FBI Appendix F Certified Tenprint/Palmprint 500PPI Scanner with Moisture Discriminating Optics Scanner™ (MDO) Block Technology ♦ Computer, Touch screen monitor, keyboard and mouse ♦ Foot pedal for hands free advancement ♦ Mugshot Capture Module (Camera, Software) ♦ UPS ♦ Criminal, Juvenile, Civil Applicant, and Applicant profiles using standard Tri-States workflows ♦ Installation / On-site Training ♦ Warranty: 1 Year On-site Advantage Solution warranty, 9X5, Next day on-site response and parts replacement ♦ Freight 	\$16,600
Post-Warranty - Annual Maintenance (after Initial 1 Year Warranty)	
Annual Maintenance On-site Advantage Solution, 9X5, Next day on-site response and parts replacement	\$2,765
<i>*Please see Table 3 below for Card Printer Pricing*</i>	

Current shipping is 30+ days after receipt by IDEMIA of Wilmington Police Department completed pre-installation documentation, or as otherwise scheduled.

Options and Pricing

IDEMIA equipment options and pricing described in Table 3. Table 3. Options Pricing and Maintenance

Description	Unit Price	Annual Maintenance*
Printer Black & White Tenprint Card, Duplexer, +1 additional Tray	\$1,325	\$199

*Annual Maintenance to start after 1st Year Warranty

Customer Responsibilities

Wilmington Police Department is responsible for the following:

- ◆ Providing necessary facility resources required for equipment installation and operation including access, space, environmental control, electrical power and networking.
- ◆ Providing a technical point of contact for IDEMIA who will be the primary person responsible for providing and/or coordinating obtainment of site installation pre-requisite information such as network information, IP addresses, power information, etc.
- ◆ To obtain and maintain the required transmission lines and hardware for remote communications to and from the necessary agencies.
- ◆ Obtaining all required authorizations for connecting to the Vermont Department of Public Safety (VT-DPS)/Tri-State AFIS.
- ◆ Prior to placing an order with IDEMIA, please ensure to contact VT-DPS for authorization of connectivity to Tri-State AFIS.

NOTE: Wilmington Police Department is encouraged to contact Patricia Cuenin, Fingerprint Section Supervisor, Vermont DPS, Tel: (802) 241-5259 or (802) 241-5265 Email Patricia.Cuenin@vermont.gov for establishing connectivity to Tri-State AFIS prior to purchasing an IDEMIA LiveScan System.

Assumptions

In developing this proposal, IDEMIA has made the following assumptions:

- ◆ With the exception of the Tri-State AFIS, there are no external interfaces to support which includes but is not limited to records management system, booking system, mugshot system, etc.
- ◆ An inter-agency agreement between Wilmington Police Department and VT-DPS/Tri-State AFIS will be in place.
- ◆ Wilmington Police Department will provide all necessary communication to connect to VT-DPS/Tri-State AFIS. This includes, but is not limited to hubs, routers, modems, etc.
- ◆ Wilmington Police Department will comply with the VT-DPS IT security requirements.
- ◆ On-site Installation Services will be scheduled after Network connectivity to VT-DPS/Tri-State AFIS has been established and verified.

Additional engineering effort by IDEMIA beyond the scope of the standard product will be quoted based on current service rates in effect at the time of the change, plus any related travel or administrative expenses. Assistance with training and questions for the Wilmington Police Department database or any programming, scripting, or review of programs beyond work quoted above are excluded from this offer. IDEMIA assumes that organizations requesting these utilities have advanced programming expertise and will assume all responsibility for the deployment and support of the final application.

Prices are exclusive of any and all state, or local taxes, or other fees or levies. Customer payments are due to IDEMIA within 20 days after the date of the invoice. Product purchase will be governed by the IDEMIA Agreement, a copy of which is attached for your convenience. Firm delivery schedules will be provided upon receipt of a purchase order. No subsequent purchase order can override such terms. Nothing additional shall be binding upon IDEMIA unless a subsequent agreement is signed by both parties.

IDEMIA reserves the right to substitute hardware of equal value with equal or better capability, based upon market availability. If, however such equipment is unavailable, IDEMIA will make its best effort to provide a suitable replacement.

Pricing is valid through: March 31, 2021

Purchase orders should be sent to IDEMIA by electronic mail, facsimile or U.S. mail. Please direct all order correspondence, including Purchase Order, to:

Jayne Goodall

IDEMIA

5515 East La Palma Avenue, Suite 100

Anaheim, CA 92807

Email: jayne.goodall@us.idemia.com | Mobile: (951) 833-2311 | Office: (714) 575-2956

We look forward to working with you.

Sincerely,



Michael Kato

Vice President of Public Security, State & Local Government - IDEMIA

Advantage Solution Support

The following table provides a summary of the maintenance services and support available during warranty and following warranty expiration. Initial warranty period is 1 year from the date of installation.

Support Features	Warranty	Post Warranty
Software Support 9X5*	Included in Warranty	Available for purchase
Unlimited Telephone Technical Support	√	√
2 Hour Telephone Response Time	√	√
Remote Dial-in Analysis	√	√
Software Standard Releases	√	√
Software Supplemental Releases	√	√
Automatic Call Escalation	√	√
Software Customer Alert Bulletins	√	√
Hardware Support - On-site 9X5*	Included in Warranty	Available for purchase
On-Site Response	24-hours	√
On-Site Corrective Maintenance	√	√
On-Site Parts Replacement	√	√
Preventive Maintenance	√	√
Escalation Support	√	√
Hardware Service Reporting	√	√
Hardware Customer Alert Bulletins	√	√
Parts Support	Included in Warranty	Available for purchase
Advanced Exchange Parts Replacement	√	√
Telephone Technical Support for Parts Replacement	√	√
Parts Customer Alert Bulletins	√	√
Software Uplifts		
Hours of Coverage Available up to 24 Hours Per Day, 7 Days/Week	Optional	Optional
Hardware Uplifts		
Hours of Coverage Available up to 24 Hours Per Day, 7 Days/Week	Optional	Optional

*Customer local time

By signing this signature block below, Wilmington Police Department agrees to the terms and pricing stated in this proposal for the product and services as referenced above. My signature below constitutes the acceptance of this order and authorizes IDEMIA, LLC to ship and provide these product and services:

Signature Authorization for Order:

Signature

Name

Date

Total Purchase Price (including any Options): \$ _____

PLEASE PROVIDE A COPY OF CURRENT TAX EXEMPTION CERTIFICATE (if applicable).

Please provide Billing Address:

Billing Contact name

Telephone number ()

Check if Billing Address is same as Shipping Address: ☐

Please provide Shipping Address (if different from Billing Address):

Technical Contact name

Telephone number ()

Idemia Identity & Security USA LLC Short Form Sales Agreement

1. Scope. Idemia Identity & Security USA LLC, ("IDEMIA" or "Seller") having a place of business at 5515 East La Palma Avenue, Suite 100, Anaheim, California 92807 and _____, ("Customer"), having a place of business at _____,

enter into this Sales Agreement ("Agreement"), pursuant to which IDEMIA will sell to Customer and Customer will purchase from Seller the equipment, parts, software, or services related to the equipment (e.g., installation) described in Seller's Proposal or Letter Quote dated _____. These terms and conditions, together with the Proposal or Quote, comprise the "Agreement." Customer may indicate its acceptance of this Agreement by signing below or by issuing a purchase order that refers to either the Proposal/Quote or to a Customer solicitation to which the Proposal/Quote responds. Only these terms and conditions apply to the transaction, notwithstanding any inconsistent or additional terms and conditions contained in the purchase order or Customer solicitation.

2. Price, Payment and Sales Terms. The Contract Price is U.S. \$_____, excluding applicable sales, use, or similar taxes. Seller will submit invoices to Customer for products when they are shipped and, if applicable, for services when they are performed. Customer will make payments to Seller within twenty (20) days after the invoice date. Unless otherwise stipulated with the Seller when an Order is accepted, the Equipment will be delivered by Seller "FCA" (Free Carrier), with named place being the Seller's premises where the Goods are being dispatched, (Incoterms 2010). Title to the Equipment will pass to Customer upon payment in full of the Contract Price as outlined above, except that title to Software will not pass to Customer at any time. Risk of loss will pass to Customer upon delivery of the Equipment to the Customer at the agreed named place of delivery in accordance with the Incoterm in the contract. Seller will pack and ship all Equipment in accordance with good commercial practices.

3. Software. If this transaction involves software, any software owned by Seller ("IDEMIA Software") is licensed to Customer solely in accordance with Seller's Software License Agreement ("SLA"), which is attached as Exhibit A and incorporated herein by this reference. Any software owned by a third party ("Non-IDEMIA Software") is licensed to Customer in accordance with the standard license, terms, and restrictions of the copyright owner unless the owner has granted to Seller the right to sublicense its software pursuant to the SLA, in which case the SLA applies and the owner will have all rights and protections under the SLA as the Licensor. Seller makes no representations or warranties of any kind regarding Non-IDEMIA Software.

4. Express Limited Warranty and Warranty Disclaimer. IDEMIA Software is warranted in accordance with the SLA.

5. Delays and Disputes. Neither party will be liable for its non-performance or delayed performance if caused by an event, circumstance, or act of a third party that is beyond a party's reasonable control (a "Force Majeure"). Each party will notify the other if it becomes aware of a Force Majeure that will significantly delay performance. The parties will try to settle any dispute arising from this Agreement (except for a claim relating to Intellectual property or breach of confidentiality) through good faith negotiations. If necessary, the parties will escalate the dispute to their appropriate higher-level managers. If negotiations fail, the parties will jointly select a mediator to mediate the dispute and will share equally the mediation costs. Neither party will assert a breach of this Agreement without first giving the other party written notice and a thirty (30) day period to cure the alleged breach.

6. LIMITATION OF LIABILITY. Except for personal injury or death, Seller's total liability, whether for breach of contract, warranty, negligence, strict liability in tort, or otherwise, will be limited to the direct damages recoverable under law, but not to exceed the purchase price of the products or services for which losses or damages are claimed. SELLER WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOOD WILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT, THE SALE OR USE OF THE PRODUCTS, OR THE PERFORMANCE OF SERVICES BY SELLER PURSUANT TO THIS AGREEMENT. No action for contract breach

or otherwise relating to the transactions contemplated by this Agreement may be brought more than one year after the accrual of the cause of action. This limitation of liability survives the expiration or termination of this Agreement.

7. Confidential Information and Preservation of Proprietary Rights. The SLA governs software confidentiality. As to any other information marked "Confidential" and provided by one party to the other, the receiving party will maintain the confidentiality of the information and not disclose it to any third party; take necessary and appropriate precautions to protect the information; and use the information only to further the performance of this Agreement. Confidential Information is and will remain the property of the disclosing party, and no grant of proprietary rights in the confidential information is given or intended. Seller, any copyright owner of Non-IDEMIA Software, and any third party manufacturer own and retain all of their proprietary rights in the equipment, parts and software, and nothing herein is intended to restrict their proprietary rights. Except as explicitly provided in the SLA, this Agreement does not grant any right, title or interest in Seller's proprietary rights, or a license under any Seller patent or patent application.

8. Miscellaneous: Each party will comply with all applicable laws, regulations and rules concerning the performance of this Agreement or use of the products to the extent they do not conflict with the laws of the United States. This Agreement and the rights and duties of the parties will be governed by and interpreted in accordance with the laws of the State in which the products are installed to the extent they do not conflict with the laws of the United States. This Agreement constitutes the entire agreement of the parties regarding this transaction, supersedes all previous agreements and proposals relating to this subject matter, and may be amended only by a written instrument executed by both parties. Seller is not making, and Customer is not relying upon, any representation or warranty except those expressed herein. There are no certifications or commitments binding Seller applicable to this transaction unless they are in writing and signed by an authorized signatory of Seller.

Idemia Identity & Security USA LLC ("SELLER"):

Signed _____
Name _____
Title _____
Date _____

NAME ("CUSTOMER")

Signed _____
Name _____
Title _____
Date _____

EXHIBIT A – SOFTWARE LICENSE AGREEMENT

In this Exhibit A, the term "Licensor" means Idemia Identity & Security USA LLC, ("IDEMIA"); "Licensee," means the Customer; "Primary Agreement" means the agreement to which this exhibit is attached (IDEMIA Short Form Sales Agreement); and "Agreement" means this Exhibit and the applicable terms and conditions contained in the Primary Agreement. The parties agree as follows:

For good and valuable consideration, the parties agree as follows:

SECTION 1. DEFINITIONS

1.1 "Designated Products" means products provided by IDEMIA to Licensee with which or for which the Software and Documentation is licensed for use.

1.2 "Documentation" means product and software documentation that specifies technical and performance features and capabilities, and the user, operation and training manuals for the Software (including all physical or electronic media upon which such information is provided).

1.3 "Open Source Software" means software with either freely obtainable source code, license for modification, or permission for free distribution.

1.4 "Open Source Software License" means the terms or conditions under which the Open Source Software is licensed.

1.5 "Primary Agreement" means the agreement to which this exhibit is attached (IDEMIA Short Form Sales Agreement).

1.6 "Security Vulnerability" means a flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised (accidentally triggered or intentionally exploited) and result in a security breach such that data is compromised, manipulated or stolen or the system damaged.

1.7 "Software" (i) means proprietary software in object code format, and adaptations, translations, de-compilations, disassemblies, emulations, or derivative works of such software; (ii) means any modifications, enhancements, new versions and new releases of the software provided by IDEMIA; and (iii) may contain one or more items of software owned by a third party supplier. The term "Software" does not include any third party software provided under separate license or third party software not licensable under the terms of this Agreement.

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IDEMIA and Licensee enter into this Agreement in connection with IDEMIA's delivery of certain proprietary Software or products containing embedded or pre-loaded proprietary Software, or both. This Agreement contains the terms and conditions of the license IDEMIA is providing to Licensee, and Licensee's use of the Software and Documentation.

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SECTION 5. OWNERSHIP AND TITLE

IDEMIA, its licensors, and its suppliers retain all of their proprietary rights in any form in and to the Software and Documentation, including, but not limited to, all rights in patents, patent applications, inventions, copyrights, trademarks, trade secrets, trade names, and other proprietary rights in or relating to the Software and Documentation (including any corrections, bug fixes, enhancements, updates, modifications, adaptations, translations, de-compilations, disassemblies, emulations to or derivative works from the Software or Documentation, whether made by IDEMIA or another party, or any improvements that result from IDEMIA's processes or, provision of information services). No rights are granted to Licensee under this Agreement by implication, estoppel or otherwise, except for those rights which are expressly granted to Licensee in this Agreement. All intellectual property developed, originated, or prepared by IDEMIA in connection with providing the Software, Designated Products, Documentation or related services, remains vested exclusively in IDEMIA, and Licensee will not have any shared development or other intellectual property rights.

SECTION 6. LIMITED WARRANTY; DISCLAIMER OF WARRANTY

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6.3. Warranty claims are described in the Primary Agreement.

6.4. The express warranties set forth in this Section 6 are in lieu of, and IDEMIA disclaims, any and all other warranties (express or implied, oral or written) with respect to the Software or Documentation, including, without limitation, any and all implied warranties of condition, title, non-infringement, merchantability, or fitness for a particular purpose or use by Licensee (whether or not IDEMIA knows, has reason to know, has been advised, or is otherwise aware of any such purpose or use), whether arising by law, by reason of custom or usage of trade, or by course of dealing. In addition, IDEMIA disclaims any warranty to any person other than Licensee with respect to the Software or Documentation.

SECTION 7. TRANSFERS

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SECTION 8. TERM AND TERMINATION

8.1. Licensee's right to use the Software and Documentation will begin when the Primary Agreement is signed by both parties and will continue for the life of the Designated Products with which or for which the Software and Documentation have been provided by IDEMIA, unless Licensee breaches this Agreement, in which case this Agreement and Licensee's right to use the Software and Documentation may be terminated immediately upon notice by IDEMIA.

8.2. Within thirty (30) days after termination of this Agreement, Licensee must certify in writing to IDEMIA that all copies of the Software have been removed or deleted from the Designated Products and that all copies of the Software and Documentation have been returned to IDEMIA or destroyed by Licensee and are no longer in use by Licensee.

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SECTION 9. UNITED STATES GOVERNMENT LICENSING PROVISIONS & RESTRICTED RIGHTS LEGEND

This Section applies if Licensee is the United States Government or a United States Government agency. Licensee's use, duplication or disclosure of the Software and Documentation under IDEMIA's copyrights or trade secret rights is subject to the restrictions set forth in subparagraphs (c)(1) and (2) of the Commercial Computer Software-Restricted Rights clause at FAR 52.227-19 (JUNE 1987), if applicable, unless they are being provided to the Department of Defense. If the Software and Documentation are being provided to the Department of Defense, Licensee's use, duplication, or disclosure of the Software and Documentation is subject to the restricted rights set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 (OCT 1988), if applicable. The Software and Documentation may or may not include a Restricted Rights notice, or other notice referring to this Agreement. The provisions of this Agreement will continue to apply, but only to the extent that they are consistent with the rights provided to the Licensee under the provisions of the FAR or DFARS mentioned above, as

applicable to the particular procuring agency and procurement transaction.

SECTION 10. CONFIDENTIALITY

Licensee acknowledges that the Software and Documentation contain IDEMIA's valuable proprietary and Confidential Information and are IDEMIA's trade secrets, and that the provisions in the Primary Agreement concerning Confidential Information apply.

SECTION 11. GENERAL

11.1. COPYRIGHT NOTICES. The existence of a copyright notice on the Software will not be construed as an admission or presumption of publication of the Software or public disclosure of any trade secrets associated with the Software.

11.2. COMPLIANCE WITH LAWS. Licensee acknowledges that the Software is subject to the laws and regulations of the United States and Licensee will comply with all applicable laws and regulations, including export laws and regulations of the United States. Licensee will not, without the prior authorization of IDEMIA and the appropriate governmental authority of the United States, in any form export or re-export, sell or resell, ship or reship, or divert, through direct or indirect means, any item or technical data or direct or indirect products sold or otherwise furnished to any person within any territory for which the United States Government or any of its agencies at the time of the action, requires an export license or other governmental approval. Violation of this provision is a material breach of this Agreement.

11.3. GOVERNING LAW. This Agreement is governed by the laws of the United States to the extent that they apply and otherwise by the internal substantive laws of the State to which the Software is shipped if Licensee is a sovereign government entity, to the extent they do not conflict with the laws of the United States, or the internal substantive laws of the State of Delaware if Licensee is not a sovereign government entity. The terms of the U.N. Convention on Contracts for the International Sale of Goods do not apply. In the event that the Uniform Computer Information Transaction Act, any version of this Act, or a substantially similar law (collectively "UCITA") becomes applicable to a party's performance under this Agreement, UCITA does not govern any aspect of this Agreement or any license granted under this Agreement or any of the parties' rights or obligations under this Agreement. The governing law will be that in effect prior to the applicability of UCITA.

11.4. THIRD PARTY BENEFICIARIES. This Agreement is entered into solely for the benefit of IDEMIA and Licensee. No third party has the right to make any claim or assert any right under this Agreement, and no third party is deemed a beneficiary of this Agreement. Notwithstanding the foregoing, any licensor or supplier of third party software included in the Software will be a direct and intended third party beneficiary of this Agreement.

11.5. PREVAILING PARTY. In the event of any dispute arising out of the subject matter of this Agreement, the prevailing party shall recover, in addition to any other damages assessed, its reasonable attorneys' fees and court costs incurred in arbitrating, litigating, or otherwise settling or resolving such dispute.

11.6. SURVIVAL. Sections 4, 5, 6.3, 7, 8, 9, 10, and 11 survive the termination of this Agreement.



4RE/VISTA Price Quote

CUSTOMER: Wilmington Police Department

ISSUED: 11/23/2020 2:48 PM

EXPIRATION: 4/1/2021 5:00 AM

TOTAL PROJECT ESTIMATED AT:
\$25,600.00

ATTENTION: Chief Murano

SALES CONTACT: Jack Brunk

PHONE: (802) 464-8593

DIRECT:

E-MAIL:

E-MAIL: jack.brunk@motorolasolutions.com

4RE and VISTA Proposal

4RE In-Car System and Options

Part Number	Detail	Qty	Direct	Discount	Total Price
4RE-STD-GPS-RV2	4RE Standard DVR Camera System with integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, rear facing cabin camera, GPS, hardware, cabling and your choice of mounting bracket.	5.00	\$4,795.00	\$0.00	\$23,975.00

Wireless Video Transfer and Networking Options

Part Number	Detail	Qty	Direct	Discount	Total Price
4RE-WRL-KIT-101	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4 GHz is available by request)	5.00	\$200.00	\$0.00	\$1,000.00
WAP-MIK-CON-802	WiFi Access Point, Configured, MikroTik, 802.11n, 5GHz, SXT, AP	2.00	\$250.00	\$0.00	\$500.00

4RE Hardware Warranties

Part Number	Detail	Qty	Direct	Discount	Total Price
WAR-4RE-CAR-1ST	Warranty, 4RE, In-Car, 1st Year (Months 1-12)	5.00	\$0.00	\$0.00	\$0.00

WatchGuard Video Technical Services

Part Number	Detail	Qty	Direct	Discount	Total Price
Freight	Shipping/Handling and Processing Charges	1.00	\$125.00	\$0.00	\$125.00
					\$25,600.00

Total Estimated Tax, may vary from State to State \$0.00

Configuration Discounts \$0.00

Additional Quote Discount \$0.00

Total Amount \$25,600.00

415 E. Exchange Parkway • Allen, TX • 75002
Toll Free (800) 605-6734 • Main (972) 423-9777 • Fax (972) 423-9778
www.WatchGuardVideo.com



4RE/VISTA Price Quote

NOTE: This is only an estimate for 4RE & VISTA related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.

To accept this quotation, sign, date and return with Purchase Order: _____ DATE: _____

Xybix Systems, Inc.
8207 SouthPark Circle
Littleton CO 80120
Phone: 303-683-5656
Fax: 303-683-5454
Trevor



Quote Number: 27750

Quote Date: 6/22/2021
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Quote

Terms: 50% DEP;40% INSTALL;10% PUNCH

Page: 1 of 6

QUOTE TO:

Acct: WILMPDWIVT

Wilmington Police Department
2 East Main Street
PO Box 217
Wilmington VT 05363

Phone:
Email:

SHIP TO:

Wilmington Police Department
TBD Beaver St
Wilmington, VT 05363
USA

Salesperson: SUSANNE LOTTIE
Phone: (207) 343-1229
Email: susannel@xybix.com

Standard Pricing 2021
Eagle Line
Tax Exempt #03-6000772

06.22.21-R5-Remove: Police Chief, Detective, Sergeant, Conference Room, Interview Room, & Wall Mounted Steel File Holder in Lobby-TEP
06.02.21-R4-Remove chairs in Lobby, Dispatch, Patrol, Booking, Update Pricing/Expiration-TEP
12.14.20-R3-Revise chairs-TEP
11.10.20-R2-Remove rooms: Evidence, Records, Breakroom-TEP
10.26.20-R1-Add additional rooms-TEP
Updated panel system price, customer is reusing panel frames.
10.01.20 TP
09.29.20-R0Drawing Creation-TEP

NOTE: QUOTE TOTAL AND MISC CHARGES AT END OF QUOTE. ROOMS MUST BE PURCHASED TOGETHER OR FREIGHT AND INSTALLATION FEES WILL BE ADJUSTED. BREAKDOWN BY ROOM FOR LINES TOTAL BELOW.(THIS EXCLUDING MISC CHARGES, QUOTE TOTAL NOTED ON PAGE 11)

LOBBY: \$2,603.00
DISPATCH: \$19,420.80
PATROL: \$12,366.50
BOOKING: \$8,275

NOTE: CUSTOMER IS REUSING CONSOLE, CPU CABINETS, RETURNS, RRG, AND PANEL FRAMES(FROM OPP: 0006016). ALL CONNECTORS, PANEL TILES, END TRIM/CAPS WILL BE REPLACED.

NOTE: INSTALLATION INCLUDES REMOVAL/MOVING OF OLD WORKSTATION INTO NEW CENTER. ALL EQUIPMENT AND ELECTRICAL MUST BE REMOVED FROM THE EXISTING WORKSTATION PRIOR TO REMOVAL. REMOVAL/MOVING IS PRICED TO TAKE PLACE DURING THE INSTALLATION OF NEW XYBIX WORKSTATIONS.

Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
101.0	12030-3D.	Return Worksurface - 24Wx24D	11	1.00 EA	\$402.00	50.00 %	\$201.00	\$201.00
		LOBBY						
101.0	12031-3D.	Return Worksurface - 60Wx24D - Split	13	1.00 EA	\$673.00	50.00 %	\$336.50	\$336.50
2		Left	4					
		LOBBY						
101.0	12031-3D.	Return Worksurface - 60Wx24D - Split	13	1.00 EA	\$673.00	50.00 %	\$336.50	\$336.50
3		Right	6					
		LOBBY						
101.0	13675-3D.	Storage Cabinet - UnderWS W/Toekick -	13	2.00 EA	\$1,161.00	50.00 %	\$580.50	\$1,161.00
4		36W, 28H, 22D	6					

Xybix Systems, Inc.
8207 SouthPark Circle
Littleton CO 80120
Phone: 303-683-5656
Fax: 303-683-5454
Trevor



Quote Number: 27750

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Revision: F
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Opp #: 0023206

Quote

Terms: 50% DEP;40% INSTALL;10% PUNCH

Page: 2 of 6

Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
		LOBBY						
101.0 5	12346-3D.	Bookcase - UnderWS NO Toekick - 21W, 18H, 21D	1.00	EA	\$988.00	50.00 %	\$494.00	\$494.00
		LOBBY						
101.0	12235	Support - "L" Bracket 18"	2.00	EA	\$43.00	50.00 %	\$21.50	\$43.00
		LOBBY						
101.0	12234	Support - Flat Bracket 18"	1.00	EA	\$34.00	50.00 %	\$17.00	\$17.00
		LOBBY						
101.0	14655	Wall Screw Anchor Kit	2.00	EA	\$14.00	50.00 %	\$7.00	\$14.00
		LOBBY						
108.0 1	C-12343.	Panel System Priced by the LOT: Upper Tiles Fabric Color: TBD Grade 3 G3 Lower Tiles Fabric Color: TBD Grade 3 G3 Price reduced by \$823.00 off list. Replacing all Top Caps and End and Base Covers. Panel Frame items being reused below: Panel Frame 48h x 24w Qty - 1 Panel Frame 48h x 36w Qty - 1 Panel Frame 48h x 42w Qty - 2 Panel Frame 48h x 48w Qty - 1	1.00	EA	\$5,332.50	36.00 %	\$3,412.80	\$3,412.80
		DISPATCH						
108.0 2	14486-3D.	Adj. Table Worksurface - Corner Dual Surface - 66L x 66R - Cable Management Included	1.00	EA	\$2,406.00	50.00 %	\$1,203.00	\$1,203.00
		DISPATCH						
108.0	15701	L4 Table Base	1.00	EA	\$6,295.00	50.00 %	\$3,147.50	\$3,147.50
		DISPATCH						
108.0 4	12831.	Monitor Mount 2 - Fixed on WS - - 1 - Straight Fixed - 48W x 30D12076 - Std VESA Mount Qty = 1 Total: \$293.00	1.00	EA	\$1,553.00	50.00 %	\$776.50	\$776.50
		DISPATCH						
108.0 5	12757-3D.	Monitor Mount 2 - Rollervision - - 1 - Corner Dual Surface - 66L x 66R12076 - Std VESA Mount Qty = 4 Total: \$1,172.00	1.00	EA	\$3,122.00	50.00 %	\$1,561.00	\$1,561.00
		DISPATCH						

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Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
108.0 6	13160.	Monitor Mount 2 - Quickstack - 1 Vertical Post - - - DISPATCH(EXIST. CONSOLE)	54	1.00 EA	\$529.00	50.00 %	\$264.50	\$264.50
108.0 7	15078	Ext. Monitor Cable HDMI High Speed Cable M/M with Ethernet CL2-rated 5M (16.4ft) DISPATCH	5	5.00 EA	\$92.00	50.00 %	\$46.00	\$230.00
108.0 8	16130-8	Datadock2 - Keyboard Snap-In Cable Organizer Includes: 8 - USB Ports 1 - RJ45 Port DISPATCH	6	1.00 EA	\$627.00	50.00 %	\$313.50	\$313.50
108.0	15848	Grounding Kit Full Station R56 Compliant DISPATCH	7	1.00 EA	\$1,479.00	50.00 %	\$739.50	\$739.50
108.1	11792-BLK	Power Bar - 10 Outlet With Black Sticker DISPATCH	8	2.00 EA	\$163.00	50.00 %	\$81.50	\$163.00
108.1 1	11792-OR	Power Bar - 10 Outlet With Orange Sticker DISPATCH	9	3.00 EA	\$163.00	50.00 %	\$81.50	\$244.50
108.1	15616MCC	Task Light Pair LUX2 LED My Climate DISPATCH	10	1.00 EA	\$596.00	50.00 %	\$298.00	\$298.00
108.1 3	14783.	Blas Lighting For MyClimate with LUX2 Task Lights DISPATCH	55	1.00 EA	\$593.00	50.00 %	\$296.50	\$296.50
108.1	15463	Shelf Under Surface 19W x 9D - Metal DISPATCH	11	1.00 EA	\$152.00	50.00 %	\$76.00	\$76.00
108.1 5	15476	Shelf Under Surface USB Charging Upgrade Assembly DISPATCH	12	1.00 EA	\$127.00	50.00 %	\$63.50	\$63.50
108.1 6	15620MCC	MyClimate Personal Climate Control With Forced Air Heat 250W X2 = 500W DISPATCH	57	1.00 EA	\$2,364.00	50.00 %	\$1,182.00	\$1,182.00

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Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
108.1 7	12033-3D- FT.	Flip Top Return Worksurface - 12Wx36D	16	2.00 EA	\$537.00	50.00 %	\$268.50	\$537.00
DISPATCH								
108.1	12033-3D.	Return Worksurface - 18Wx36D	14 5	2.00 EA	\$537.00	50.00 %	\$268.50	\$537.00
DISPATCH								
108.1	12035-3D.	Return Worksurface - 72Wx36D	20	1.00 EA	\$969.00	50.00 %	\$484.50	\$484.50
DISPATCH								
108.2	16210	Cable Bridge Corner Angled Right Side	24	1.00 EA	\$239.00	50.00 %	\$119.50	\$119.50
DISPATCH								
108.2 1	16441-3D- FT.	CPU Cabinet - ERGO ACCESS Under Work Surface 12Wx34.5D With Flip Top Hinge	25	2.00 EA	\$1,190.00	50.00 %	\$595.00	\$1,190.00
DISPATCH								
108.2 3	11867-3D.	Drawer Pedestal - Fixed - Single - 18W - 12-12 Drawers 18W 22D	26	2.00 EA	\$1,153.00	50.00 %	\$576.50	\$1,153.00
DISPATCH								
108.2 4	11352-3D.	Drawer Pedestal - Fixed - Single - 18W - 6-6-12 Drawers 18W 22D	14 6	2.00 EA	\$1,288.00	50.00 %	\$644.00	\$1,288.00
DISPATCH								
108.2	12235	Support - "L" Bracket 18"	40	3.00 EA	\$43.00	50.00 %	\$21.50	\$64.50
DISPATCH								
108.2	14655	Wall Screw Anchor Kit	13 3	3.00 EA	\$14.00	50.00 %	\$7.00	\$21.00
DISPATCH								
108.2	10176EXT	Cup Holder - Extended for Eagle	48	1.00 EA	\$109.00	50.00 %	\$54.50	\$54.50
DISPATCH								
115.0 1	15561	Cable Management J Channel 3.5"Top x 2.5" Height- 5.45"Bottom	85	20.00 FT	\$22.00	50.00 %	\$11.00	\$220.00
PATROL								
115.0 2	11792-OR	Power Bar - 10 Outlet With Orange Sticker	88	6.00 EA	\$163.00	50.00 %	\$81.50	\$489.00
PATROL								
115.0	12034-3D.	Return Worksurface - 57.25Wx36D	14 3	1.00 EA	\$673.00	50.00 %	\$336.50	\$336.50

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Line	Part Num	Desc	Qty	U/M	List Ea.	Disc. %	Disc. Price	Net Price
		PATROL						
115.0	12034-3D.	Return Worksurface - 60Wx36D	97	1.00 EA	\$673.00	50.00 %	\$336.50	\$336.50
		PATROL						
115.0	12035-3D.	Return Worksurface - 66Wx36D	98	4.00 EA	\$969.00	50.00 %	\$484.50	\$1,938.00
		PATROL						
115.0	12036-3D.	Return Worksurface - 102Wx44.75D -	99	1.00 EA	\$1,263.00	50.00 %	\$631.50	\$631.50
6		Notched						
		PATROL						
115.0	15894-HP	CPU Hanger, High Profile	99	6.00 EA	\$116.00	50.00 %	\$58.00	\$348.00
		PATROL						
115.0	11352-3D.	Drawer Pedestal - Fixed - Single - 18W -	91	6.00 EA	\$1,288.00	50.00 %	\$644.00	\$3,864.00
8		6-6-12 Drawers 18W 22D						
		PATROL						
115.0	11867-3D.	Drawer Pedestal - Fixed - Single - 18W -	92	3.00 EA	\$1,153.00	50.00 %	\$576.50	\$1,729.50
9		12-12 Drawers 18W 22D						
		PATROL						
115.1	10703-3D.	Lateral File - 30W2 Drawer 30H	14	2.00 EA	\$1,737.00	50.00 %	\$868.50	\$1,737.00
		PATROL						
115.1	16103	Anti-Sag Table Stiffener Bar 55-3/4" Hat	94	6.00 EA	\$84.00	50.00 %	\$42.00	\$252.00
1		Channel						
		PATROL						
115.1	12235	Support - "L" Bracket 18"	93	17.00 EA	\$43.00	50.00 %	\$21.50	\$365.50
		PATROL						
115.1	14655	Wall Screw Anchor Kit	95	17.00 EA	\$14.00	50.00 %	\$7.00	\$119.00
		PATROL						
122.0	12034-3D.	Return Worksurface - 60Wx30D	11	2.00 EA	\$673.00	50.00 %	\$336.50	\$673.00
		BOOKING	2					
122.0	13675-3D.	Storage Cabinet - UnderWS W/Toekick -	10	4.00 EA	\$1,161.00	50.00 %	\$580.50	\$2,322.00
2		30W, 28H, 22D	9					
		BOOKING						

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Page: 6 of 6

Line	Part Num	Desc		Qty U/M	List Ea.	Disc. %	Disc. Price	Net Price
122.0 3	13676-3D.	Storage Cabinet - Above WorkSurface - 30W, 20.25H, 13D Wall Mounted	11 0	4.00 EA	\$1,451.00	50.00 %	\$725.50	\$2,902.00
BOOKING								
122.0 4	12346-3D-MS12.	Above WorkSurface - 30W, 15.75H, 13D with 12 Mailslots. Wall Mounted	11 1	4.00 EA	\$1,132.00	50.00 %	\$566.00	\$2,264.00
BOOKING								
122.0	12235	Support - "L" Bracket 18"	11 5	4.00 EA	\$43.00	50.00 %	\$21.50	\$86.00
BOOKING								
122.0	14655	Wall Screw Anchor Kit	11 6	4.00 EA	\$14.00	50.00 %	\$7.00	\$28.00
BOOKING								
990.0	16139	Installers Kit Eagle Line	48	12.00 EA	\$0.00	50.00 %	\$0.00	\$0.00
999.0	Other	Other Charges & Services	50	1.00 EA	\$0.00	50.00 %	\$0.00	\$0.00
Line (50) - Miscellaneous Charge -								
Description								Ext. Price
1.) Freight - FullTruck NonTaxable								5,619.00
2.) Installation - Non-Taxable								9,993.75
3.) Local Delivery								500.00
List Price Total:			\$83,837.50	Lines Total:			\$42,665.30	
				Line Miscellaneous Charges Total:			\$16,112.75	
				Taxes Total:			\$0.00	
				Quote Total:			\$58,778.05	

Note 1:

All quoted taxes are estimated. Any applicable taxes, fees, permits, etc. must be added to this quote.

Note 2:

Where installation is listed on quote it is based in non-union labor and on one trip for installation only. Client is responsible for coordination of Technicians and other Vendors/Contractors. Waiting time will be charged at the rate of \$75 per man hour straight time and \$115 per man hour for OT plus subsistence expenses.

Additionally, this quote is based upon a remodel in an existing space and/or new building - completely finished with a Certificate of Occupancy. Any project where the General Contractor is still on the job is subject to additional charges.

We appreciate this opportunity to provide this quote. Our goal is to substantially improve working conditions for your valuable staff. We look forward to meeting with you to review this proposal in detail. In the meantime please don't hesitate to call us with any questions.

Town of

Wilmington

(802) 464-8591 (Voice)

(802) 464-8477 (FAX)

www.wilmingtonvermont.us

July 20, 2021

RE: BJA FY 21 Connect and Protect: Law Enforcement Behavioral Health Responses
Grant Opportunity Number: O-BJA-2021-121001

We are pleased to write this letter of support for the Wilmington Police Department's grant proposal seeking BJA Grant funding for a substance use disorder counselor who will work in an underserved area of southern Vermont, close to NH, MA and NY. This proposal focuses on two very important issues that we have seen on the national stage: substance use and mental health. This strategy rightfully moves mental health and substance use disorders out of the hands of public safety with a soft handoff to a well-trained social service / mental health professional. The Police Department serves the community well, but are ill equipped to work with individuals and families struggling with recovery and learning to lead new lives, substance free while in many cases also managing their mental health. This program strategy, supported by this grant funding, creates a comprehensive partnership working with an individual from their first police encounter, to social worker intervention, to locally provided professional mental health services.

As background information, the Wilmington Police Department consists of a police chief, five officers, and two dispatchers providing 24/7/365 public safety services. The Wilmington community is a tourist and second home destination with a census population of 1860, that easily swells to over 10,000 in the popular Deerfield Valley, home to Mount Snow (Vail) and Haystack Mountain (Hermitage – a private club) ski resorts and four-season activities to include boating, swimming, hiking, biking, food and beverage, with an array of restaurants and inns in a historic village setting.

In our opinion, contributions from the Wilmington Police Department adds tremendous strength to the town "bench" in raising community awareness, pride and caring for an underserved population in need of mental health and substance use services. The Police Department collaborates with a relatively new group, Voices of Hope (VoH). VoH focuses on peer-to-peer services to individuals who are working on their sobriety and recovery. This group partners with the Turning Point of Windham County, located 30-minutes away in Brattleboro. Geographically, the Town of Wilmington is located between two larger towns, Brattleboro and Bennington, and can feel isolated from the rest of the state, in a mountainous area.

Chief Matthew Murano 's leadership, passion and energy are critical to the collaborative efforts underway to address opioid misuse, and mental health from a community wellness perspective. In our view, this strategy has merit to help improve people's lives in a rural setting. This grant is being submitted with a quiet sense of urgency.

We highly recommend and support this grant.

Scott A. Tucker
Wilmington Town Manager

Tom Fitzgerald
Wilmington Selectboard Chair

Town of

Wilmington

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Wilmington Police Department

Grant Submission

BJA FY 21 Connect and Protect: Law Enforcement Behavioral Health Responses

Grant Opportunity Number: O-BJA-2021-121001

Proposal Abstract:

The Wilmington Police Department is seeking BJA Grant funding for a substance use disorder counselor. This position will work within a new comprehensive program that will provide early intervention treatment for people with both mental and emotional disorders, substance use disorders, as well as to promote their overall mental health. The program, supported by this grant funding will create a comprehensive program working from an individual's first police encounter, to social worker intervention to locally provided professional mental health services.

Proposal Narrative:

Description of the issue

Wilmington, Vermont is a small rural community in the Green Mountains of Southern Vermont. Wilmington is the regional hub for the Deerfield Valley area of Southern Vermont which encompasses the towns of Wilmington, Dover, Whitingham, Readsboro, Searsburg, Somerset, and Halifax. Wilmington also serves as a central hub for services to portions of additional surrounding towns that due to their rural location have easier access to Wilmington. These additional communities include West Marlboro, South Newfane and Woodford. It is important to note that the towns that use Wilmington as a hub fall into two counties (Bennington, Windham) as this further complicates access to existing services.

Services for those with Mental Health Disorders (MHD) including Substance Use Disorders (SUD) are very limited if not non-existent in the Deerfield Valley area. Individuals seeking such services are often faced with traveling extended distances. Traveling to these services is often complicated by inclement weather conditions, limited transportation options, lack of child care, work schedules and/or limited resources.

The Wilmington Police Department (WPD) is a full-time police agency that provides primary policing services to the Town of Wilmington and contractual police services to the Town of Whitingham. Being centrally located in the Deerfield Valley area, WPD is often tasked with handling problems that are generated from outside the Town of Wilmington but in the Deerfield Valley area. See Appendix A (Deerfield Valley Map).

The State of Vermont, the Wilmington community and the Deerfield Valley area have been hard hit by the opioid epidemic. Based on 2018 overdose stats Vermont is 11th in the nation for the most opioid involved overdoses per capita¹.

¹ CDC/NCHS, National Vital Statistics System, Mortality. CDC WONDER, Atlanta, GA: US Department of Health and Human Services, CDC; 2019. <https://wonder.cdc.gov>.

The Wilmington Police Department (WPD) responds to overdoses as a routine part of our calls for service in our community. All officers carry Narcan and are trained in its use. In 2017 officers administered Narcan on 1 patient, in 2018 on 4 patients and in 2019 on 6 patients. During WPD's response to these calls there were no local SUD/MI resources available for the victims and regional or state resources were too far away or had limited capacity to be useful to victims. WPD has found that in many of these incidents where a person was provided Narcan as a life-saving measure they were either released without any treatment from the emergency room within hours of the overdose or refused to be transported to the emergency room. Refusals to be transported are not uncommon as the nearest emergency room is 30 minutes travel time from Deerfield Valley.

While Vermont and our community members struggle with the impact of high rates of SUDS we also find high rates of mental illness impacting our well-being. Vermont has an extremely high percentage of residents who suffer from some type of severe mental illness. In their annual study by state of mental health concerns, Mental Health America found that Vermont ranked 2nd out of 51 (includes District of Columbia) for the highest prevalence of mental illness in 2021².

In 2020 WPD partnered with HCRS (Health Care and Rehabilitation Services) to implement a police-imbedded Social Worker (SW) Program. From June 2020 to December 2020 WPD officers referred 19 individuals to the newly assigned imbedded SW. In the following six months (January 2021 to June 2021) WPD referred 32 individuals to the imbedded SW. As the program has developed, officers and community members are learning how best to utilize the SW program. SW program referrals nearly doubled after the initial six months. During the second six months of the program the imbedded SW has also been generating referrals directly through the community in addition to the WPD referrals.

The police-imbedded SW program has been a great success here at WPD but without any locally available SUD/MI services we have continued and repeated contact with the same individuals. This lack of professional licensed SUD/MI services creates a disconnect with the individuals and the health care system as they feel helpless and as if they have fallen through the cracks. In addition, it increases the burden on resources including police, emergency medical services, courts, corrections and strains community volunteers.

² Mental Health America, Prevalence of Mental Illness 2021. retrieved from <https://mhanational.org/issues/2021/ranking-states>

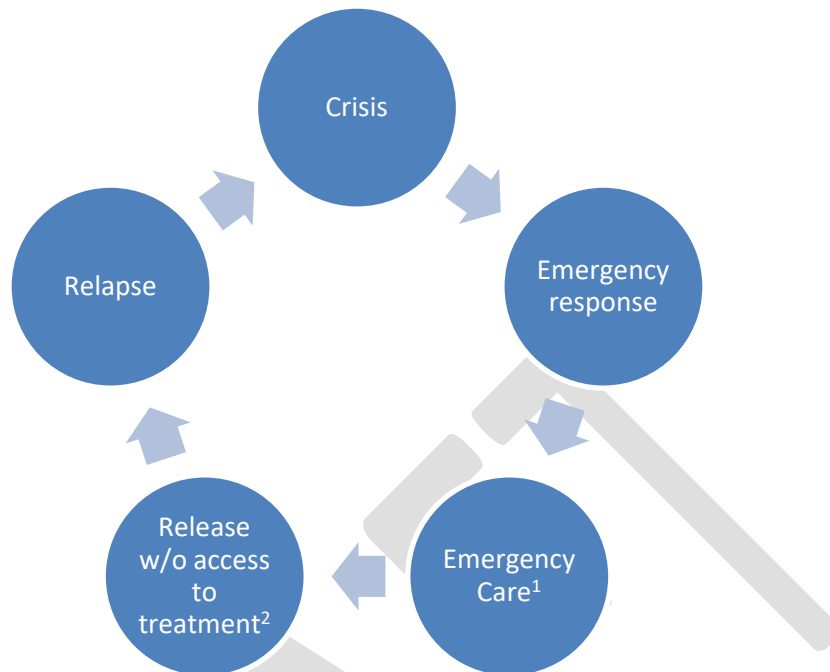


Figure 1 ¹emergency care is often mistakenly called emergency treatment, ²Treatment resources are not locally available. Due to our rural area it is a hardship and is disruptive to their lives for people to reach services.

Figure 1 is representative of the current crisis cycle of people experiencing Mental Illness (MI) and/or Substance Use Disorder (SUD) crisis. There are no resources in the Deerfield Valley area that allow for people to have access without having logistical issues.

The American Addiction Centers³ website gives four of the most common barriers to treatment as;

- Financial/Cost
- Geographic Location
- Stigma
- Co-Occurring Disorder Treatment Availability

All four of these barriers become exponentially intensified when treatment services are not available locally. Financial costs are considerably increased due to the expense of travel, lost wages due to missing work and child care costs. Geographic Location; the absence or limited services in a regional area are a substantial barrier to those seeking treatment. The Stigma associated with MI and/or SUD issues is a barrier which is intensified by making people travel for help, they must leave their communities, families and friends. If they even have the means/access to travel, the travel is disruptive to their lives when they seek treatment which furthers the stigma involved. Co-Occurring Disorder Treatment Availability; not being available locally makes it impossible for some to ever get treatment.

³ editorial staff (May 28, 2021). Barriers to Addiction Treatment: Why Addicts Don't Seek Help retrieved from <https://americanaddictioncenters.org/rehab-guide/treatment-barriers>

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Funding through this grant will enable us to hire a SUD/MI counselor for the Deerfield Valley area which will provide critical local professional assistance. In addition this program will be successful due to the community collaboration and frontline involvement of the Wilmington Police Department.

In 2020 the Vermont Department of Health published a report called, *Vermont Social Autopsy Report 2017 Data Analysis*⁴. In this report an analysis was completed on 2017 data involving fatal overdoses in Vermont. The following is from their analysis;

- 82% of 109 fatal OD in 2017 had interactions with police - *Vermont State Police cases only
- 50% of those who died interacted with EMS prior to their death
- 12% released from a facility within a month of their death.
- 54% recently released from prison
- 31% recently released from a residential facility
- 23% recently released from a hospital

An analysis of overdose calls that the Wilmington Police Department responded to over the last five years (2015-2020) shows that 68% of the overdose victims had previous police contact within 3 years of the overdose (see Table 1).

Table 1 Wilmington Police Overdose Calls

This data is from calls for service that are coded as "Overdose" from the beginning of the call. These numbers do not include calls for service that are reported as something else such as suspicious calls, motor vehicle collisions, disputes, etc and are found to have an overdose involved.

YEAR	TOTAL # FOR YEAR	LE CONTACT FOR PREVIOUS YEAR	LE CONTACT FOR YEARS PRIOR	NO PREVIOUS CONTACT	UNKNOWN POI*
2020	8	4	2	1	1
2019	10	5	2	2	1
2018	5	5	0	0	0
2017	6	1	1	2	2
2016	6	1	0	3	2
2015	3	0	2	1	0

**Unknown POI (person of interest) are calls where the overdose victim was not identified or identity was not confirmed and therefore these incidents could not be included in the data.*

From this data we learn that 82% of VSP fatal overdose victims had previous police interaction and 68% of all WPD's overdose victims had previous police interaction (within 3 years). From the Vermont Department of Health Study it is clear that the greatest percentage of overdose victim involvement is with police. It is therefore the police that have the greatest opportunity to intercept the relapse cycle. It is clearly evident that the police are in the frontline position to help get people into services. This data supports WPD's proposal for community based services that include police as a major stakeholder.

⁴ Vermont Department of Health, *Vermont Social Autopsy Report 2017 Data Analysis*. August 2020. www.healthvermont.gov.

Project Design

The goal of this program is to take what is already locally available for resources, add the missing treatment piece (figure 2) and enable people to seek help locally. Currently our police/crisis response cycle is crisis response, emergency care; police-imbedded social worker (SW) referral, SW involvement and finally coordination with services. This grant funded position would provide our area with a local substance use disorder counselor. This adds an absolutely critical and currently missing piece of assistance to our local capabilities to provide SUD, MI and CMISA help.

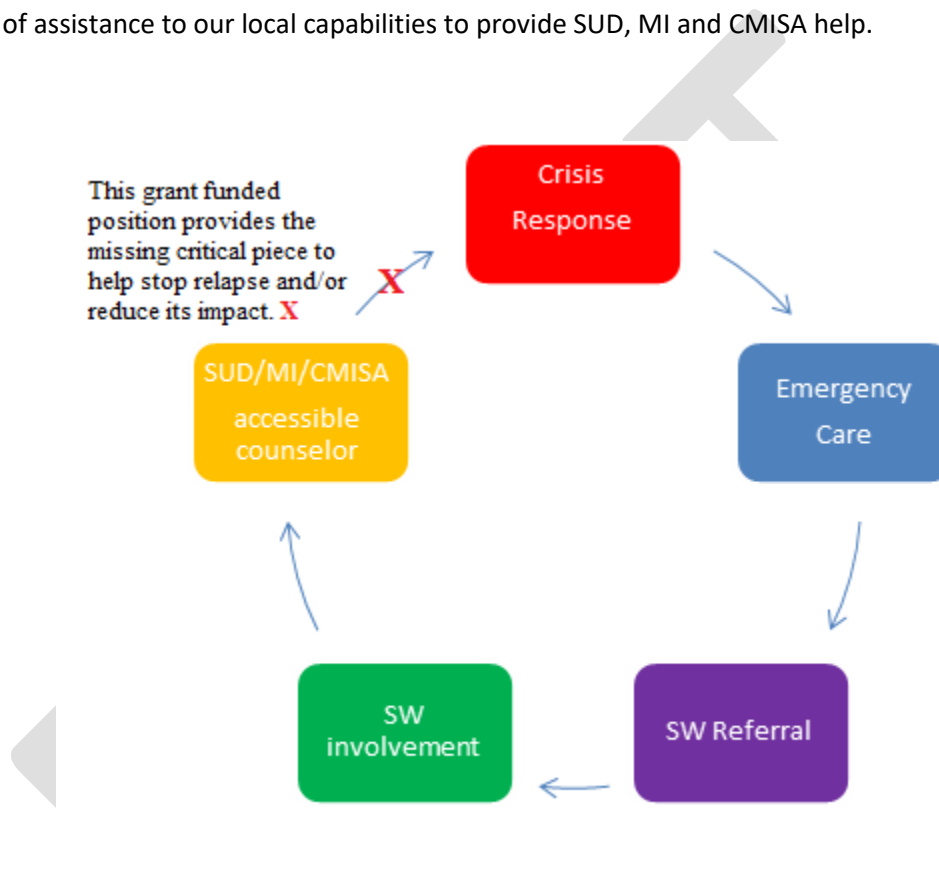


Figure 2 This grant funded position will provide the resource to help reduce relapse.

Currently WPD has a partnership in place with HCRS for the police- imbedded social worker program. As part of this program WPD has also partnered with DVCP (Deerfield Valley Community Partnership) and the OSEC (Old School Enrichment Committee). These partnerships have enabled WPD to secure office space for our imbedded SW to use for meeting with community members in a more neutral space than at WPD. OSEC has provided WPD and HCRS office space for no cost for six months (see rental agreement Appendix B). Upon completion of this six month term OSEC has agreed to reduce the rent for this space to assist WPD in getting this grant and building our community SUD/MI program.

The space is private, offers ample space and is a welcoming environment where both our SW and SUD/MI counselor can work within our community (see letter of support from OSEC Appendix C). This space is in the same building as Deerfield Valley Community Partnership which will also be able to help support this program (see letter of support from DVCP Appendix D). In early July 2021 this space underwent renovations by community volunteers, HCRS and WPD staff with materials donated from local businesses. The location is centrally located in Deerfield Valley and is across the street from the currently under construction Wilmington Public Safety Facility and Emergency Operations Center.

The timeline for this proposed position funded under this grant is simple and straightforward. This position will be a part of the program as described and all the other pieces are already in place. A SUD/MI counselor can be hired within 30 days of determination of eligibility of this grant and authorization to proceed. It is expected that within 30 days of hiring that WPD and HCRS will have the office space operational and clinical support work will be in full operation. *Office space is currently available and will be at no cost until November 30, 2021. Following that, office space will be available at a discounted rate for this program.

There is no local funding or alternative funding sources available for this SUD/MI locally based position. If federal funding is not secured with this grant there are no other means at this time to start this program.

This is a collaborative community supported project that will provide locally based clinical services for SUD/MI. This will reduce SUD related overdoses, drug related crimes, emergency room visits and the burden on rural emergency services.

Capabilities and Competencies:

The award funding will be managed by the Town of Wilmington Finance Director, The Wilmington Police Department and HCRS (see Appendix E, MOU from HCRS and Appendix F, letter of support from Wilmington Town Manager's Office).

The SUD/MI clinician will be a fully licensed CADCA SUD Counselor and vetted by HCRS with WPD assisting in the hiring. The SUD/MI counselor may also be hired as Clinician II which is a Master's Level Licensed Clinician. This position will be hired under this grant to work a .5 FTE in this locally based program.

Wilmington Police Department and Healthcare Rehabilitative Services will maintain program referral and outcome generic data to assist in developing the program in the community. The HCRS assigned clinical will be responsible for completing monthly data reports for the purposes of tracking program implementation, development and outcomes. This for procedure data reporting is currently in place for the HCRS police-imbedded social worker program.

Budget:

Costs in Year 1 and 2 with 20% Non-Federal Match

<u>Budget Categories</u>	<u>Federal Award</u>	<u>Non-Federal Amount</u>	<u>Total</u>
Personnel	\$32,696.00	\$8,174.00	\$40,870.00
Fringe @34%	\$11,116.64	\$2,779.16	\$13,895.80
Subtotal	\$43,812.64	\$10,953.16	\$54,765.80
Office Space Rent for 12 months	\$14,112.00	\$3,528.00	\$17,640.00
Total Project Costs (year 1 & 2)	\$57,924.64	\$14,481.16	\$72,405.80

Costs in Year 3 with 40% Non-Federal Match

<u>Budget Categories</u>	<u>Federal Award</u>	<u>Non-Federal Amount</u>	<u>Total</u>
Personnel	\$24,522.00	\$16,348.00	\$40,870.00
Fringe @34%	\$8,337.48	\$5,558.32	\$13,895.80
Subtotal	\$32,859.48	\$21,906.32	\$54,765.80
Office Space Rent for 12 months	\$10,584.00	\$7,056.00	\$17,640.00
Total Project Costs (year 1 & 2)	\$43,443.48	\$28,962.32	\$72,405.80

-----NOTES-----

Discount rent from OSEC results in match which can be counted toward the non-federal match. Rent for year 1 and 2 annual would cost \$915.00 and Year 3 would cost \$4,443.

CADCA SUD Counselor

Salary
49,500.00
Fringe @ 34%
16,830.00
Total Cost
66,330.00

Clinician II

Average Salary
61,000.00
Fringe @ 34%
20,740.00
Total Cost
81,740.00

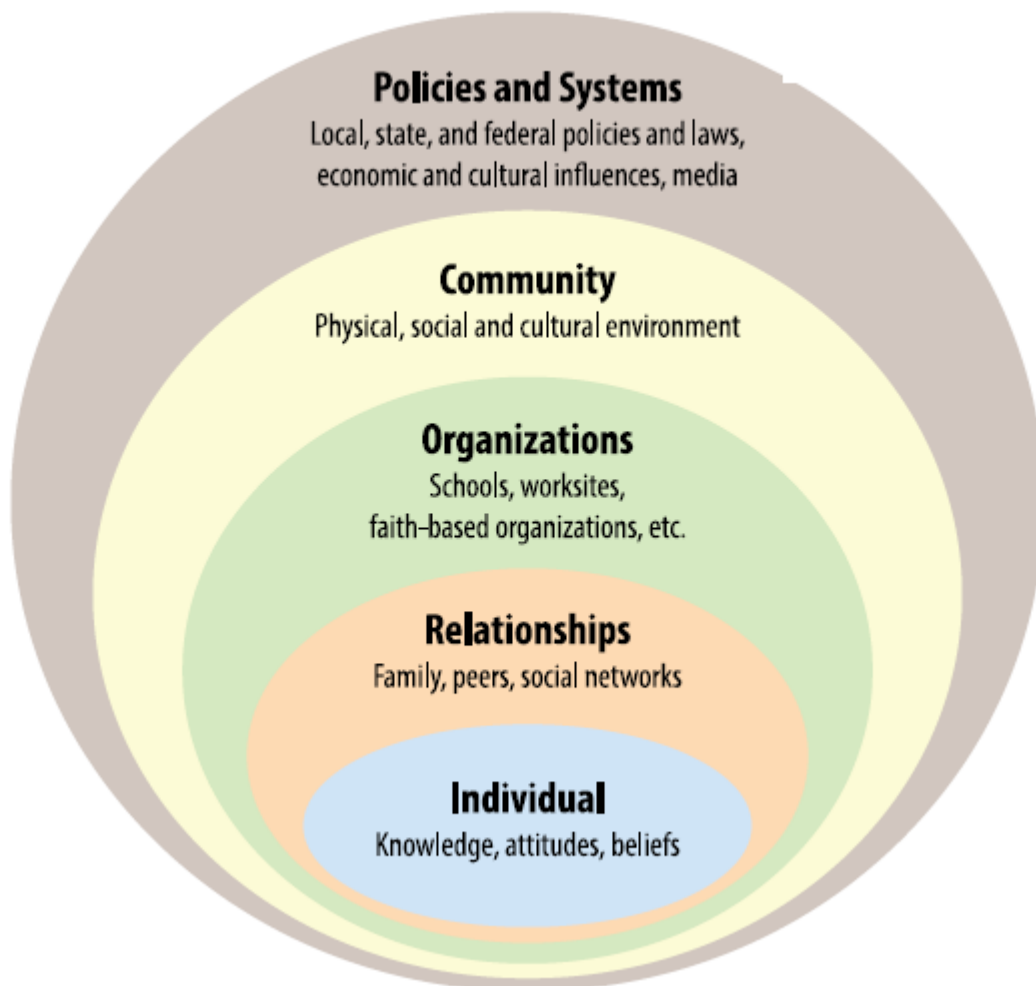
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Table 2 Wilmington Police Overdose Calls

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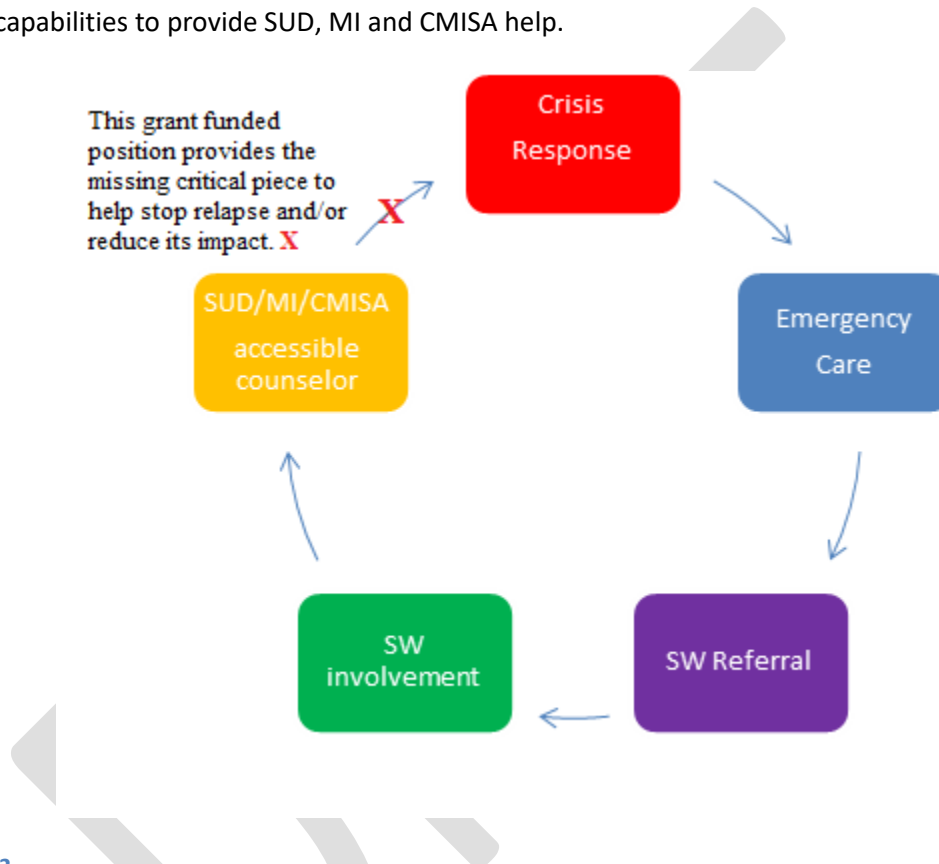


Figure 2

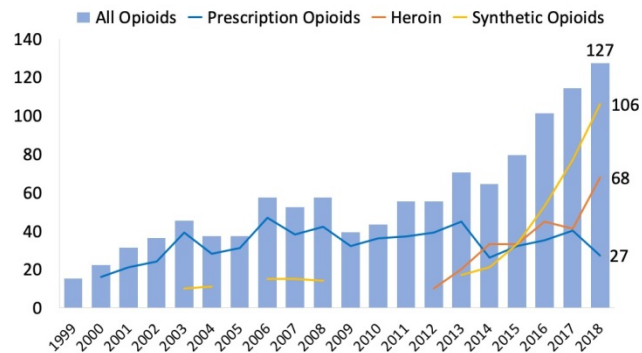
Based on 2018 OD stats VT is 11th for opioid involved OD's per capita.

In 2019, nearly 50,000 people in the United States died from opioid-involved overdoses. * CDC/NCHS, National Vital Statistics System, Mortality. CDC WONDER, Atlanta, GA: US Department of Health and Human Services, CDC; 2019. <https://wonder.cdc.gov>.

The Centers for Disease Control and Prevention estimates that the total "economic burden" of prescription opioid misuse alone in the United States is \$78.5 billion a year, including the costs of healthcare, lost productivity, addiction treatment, and criminal justice involvement. * Florence CS, Zhou C, Luo F, Xu L. The Economic Burden of Prescription Opioid Overdose, Abuse, and Dependence in the United States, 2013. Med Care. 2016;54(10):901-906.

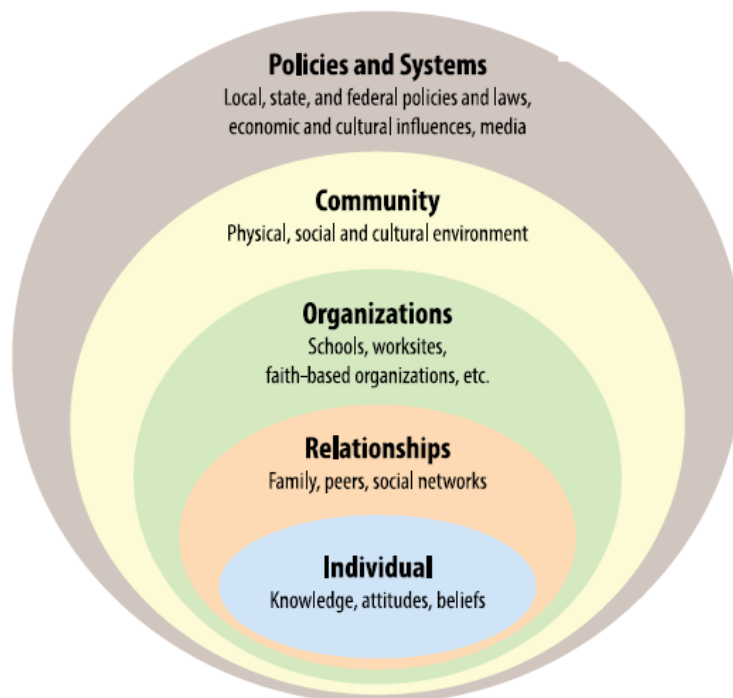
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NIDA. 2020, April 3. Vermont: Opioid-Involved Deaths and Related Harms. Retrieved from <https://www.drugabuse.gov/drug-topics/opioids/opioid-summaries-by-state/vermont-opioid-involved-deaths-related-harms> on 2021, July 6

Vermont Prevention Model – accessed 7/6/2021 from Vermont Prevention Inventory Report Page #5 October 2020. Prepared by the Pacific Institute for Research and Evaluation (PIRE) for the Vermont Department of Health, Division of Alcohol and Drug Abuse Programs (ADAP).



Wilmington Police Department

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Monthly Opioid Update June 2021 –Vt Dept of Health Monthly Opioid Update * 15k-20k Estimated people with OUD in need of treatment (includes people in treatment)

– VT Social Autopsy Report 2017 Data Analysis published August 2020

82% of 109 fatal OD in 2017 had interactions with police - *VSP cases only

50% of those who died interacted with EMS prior to their death

12% released from a facility within a month of their death.

54% recently released from prison

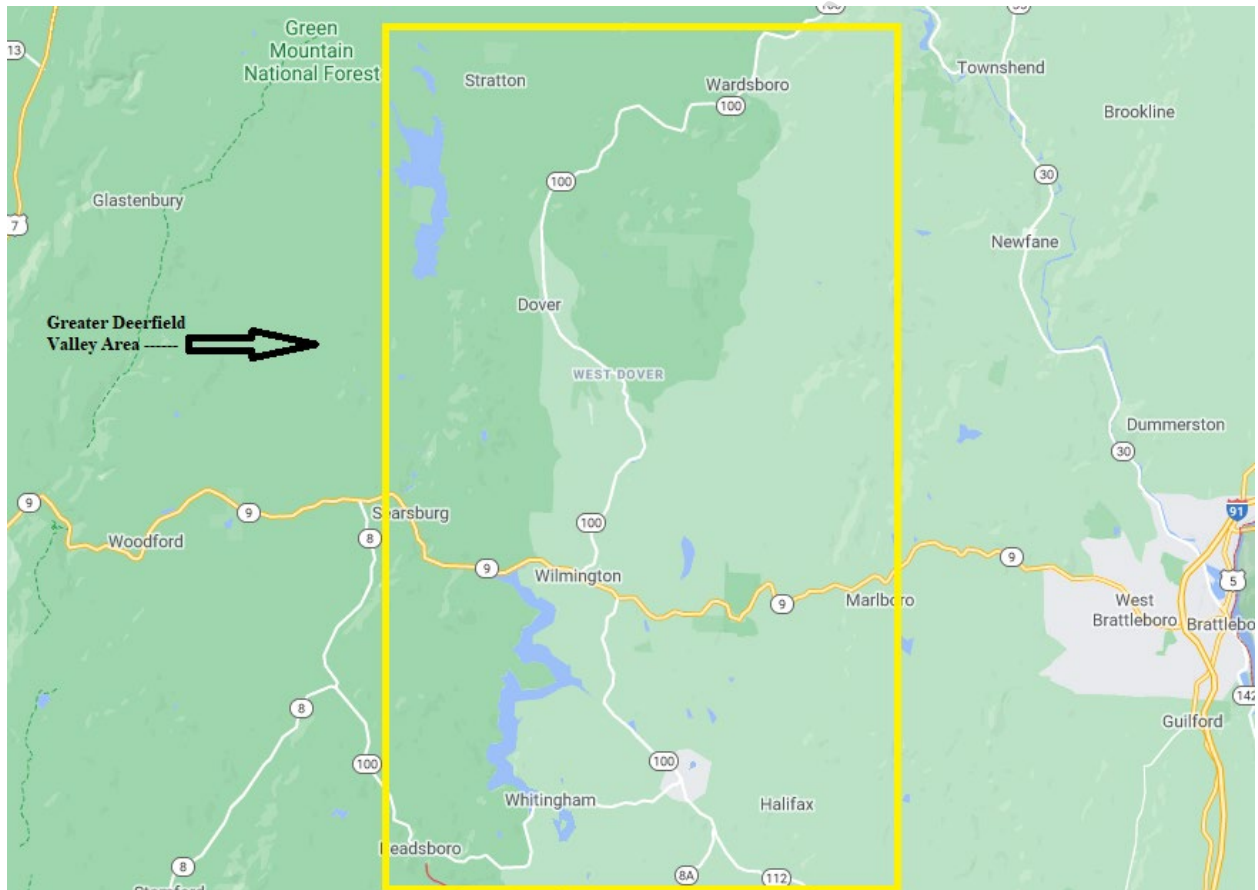
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<https://worldpopulationreview.com/state-rankings/mental-health-statistics-by-state>

<https://mhanational.org/issues/2021/ranking-states>

Appendix A (Deerfield Valley Map)



Google Map (July 6, 2021). Vermont Map retrieved from <https://www.google.com/maps>

From: Bill Benneyan <bbenneyan@hermitageclub.com>

Date: July 16, 2021 at 12:45:57 PM EDT

To: Scott Tucker <stucker@wilmingtonvt.us>

Subject: Benneyan Bio

Bill Benneyan grew up locally in Greenfield MA and Brattleboro and returns to the area after 25 years at the helm of Mountain Creek, a busy ski, bike and summer resort just north of Manhattan. Bill is well-versed in the ski industry, having begun his working career at Berkshire East and including stints at Park City, with US Skiing where he was the Eastern Alpine Racing Director, and Burton Snowboards. His experience covers all facets of ski area operations and capital project planning and management. Since ski resorts typically have a prominent place in the local community economy he's always been an active presence in community development and promotion, and looks forward to joining the Bi-Town Economic Committee.